



TeleGeography

# African Network Geography Update

**Patrick Christian**

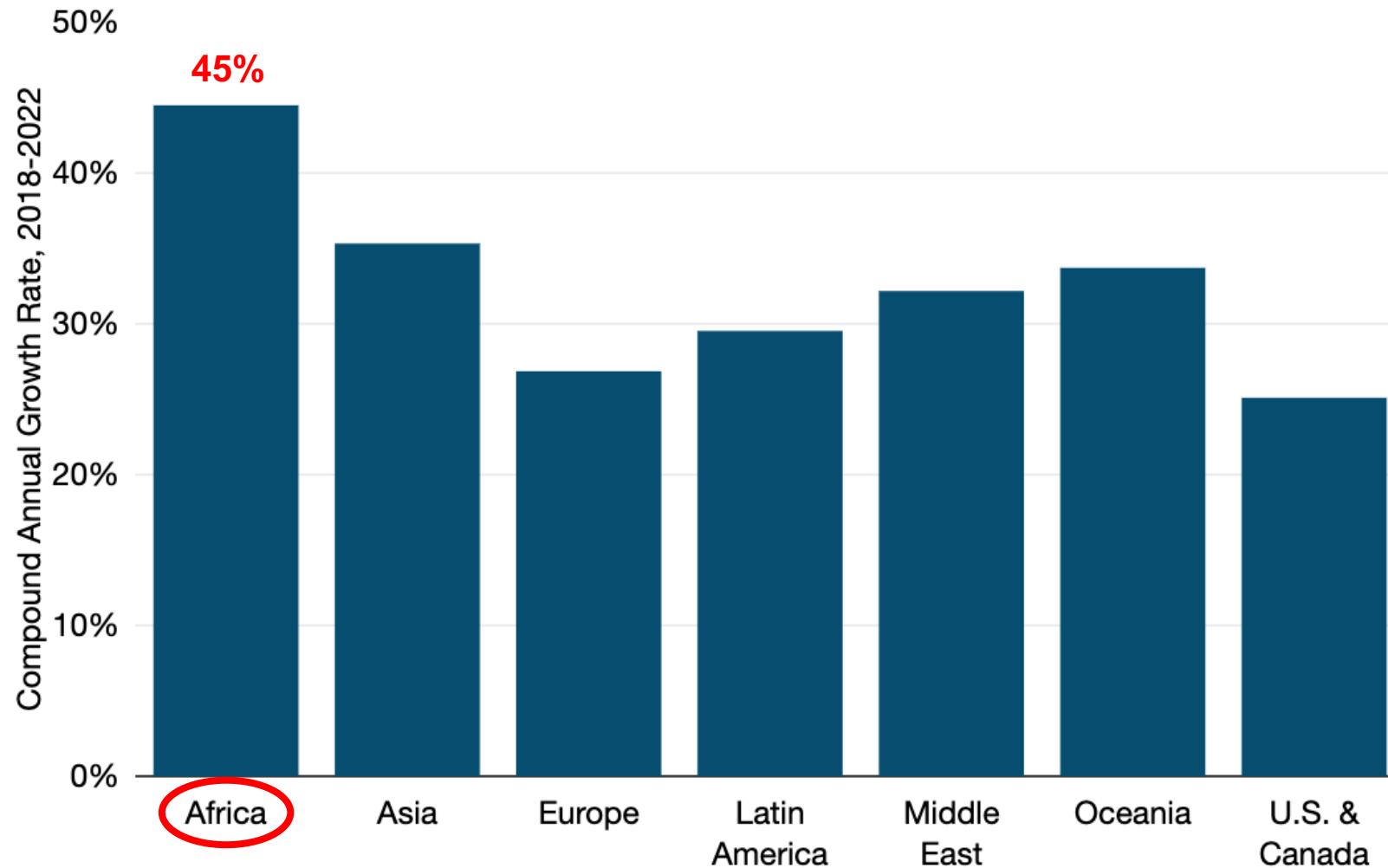
TERACO VIRTUAL TECHDAY  
April 20, 2023

# What we'll cover

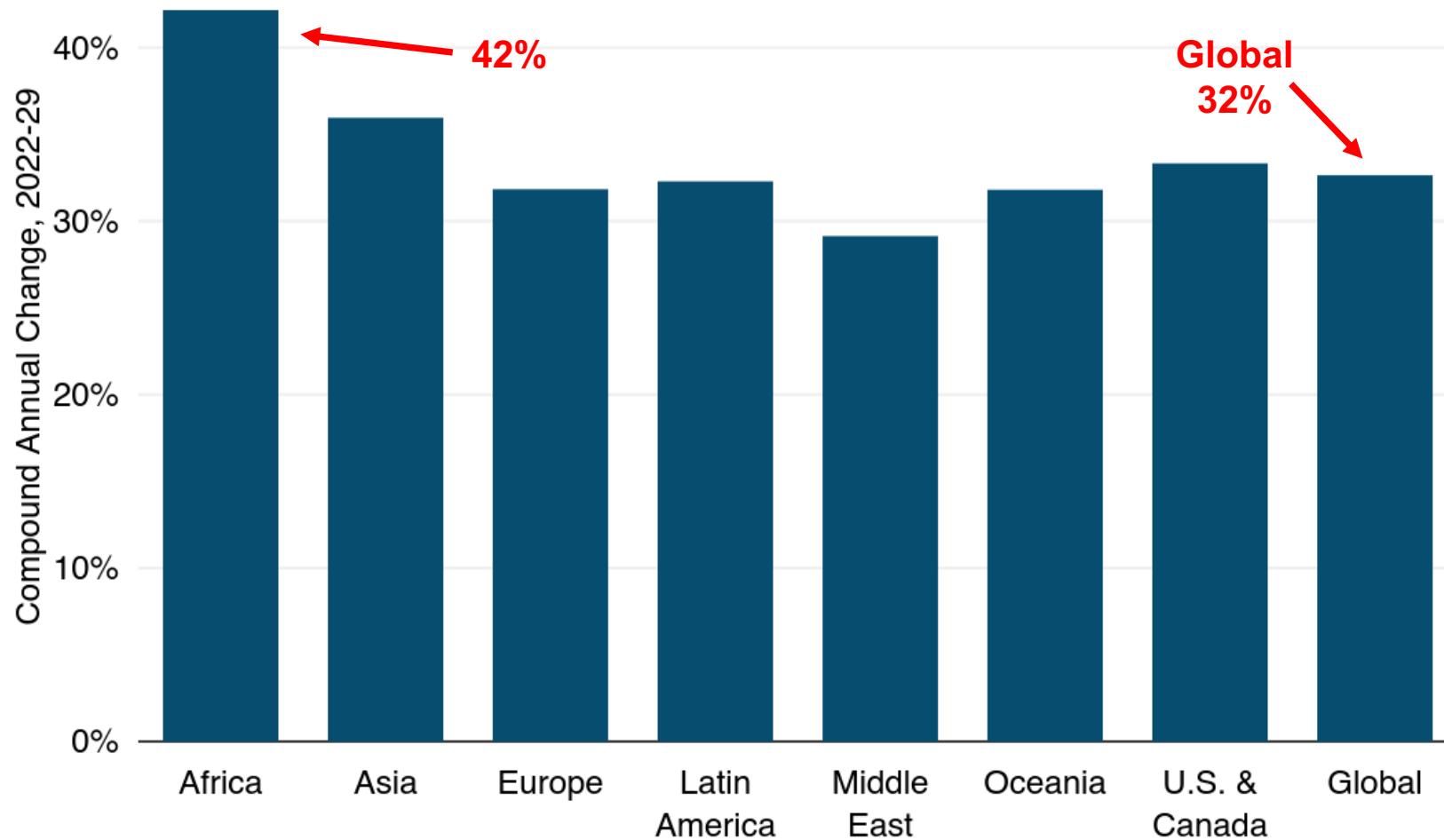
- **Global Bandwidth trends**
  - How is int'l bandwidth growing? What is driving demand?
  - Where are sub cables landing?
  - How fast are global prices falling
- **African Bandwidth trends**
  - Planned submarine systems
  - Capacity and pricing changes
- **Localized Content Growth**
  - Infrastructure growth – IXs, CDNs/PoPs then DC builds
  - Content provider ecosystems

# Global Network Trends

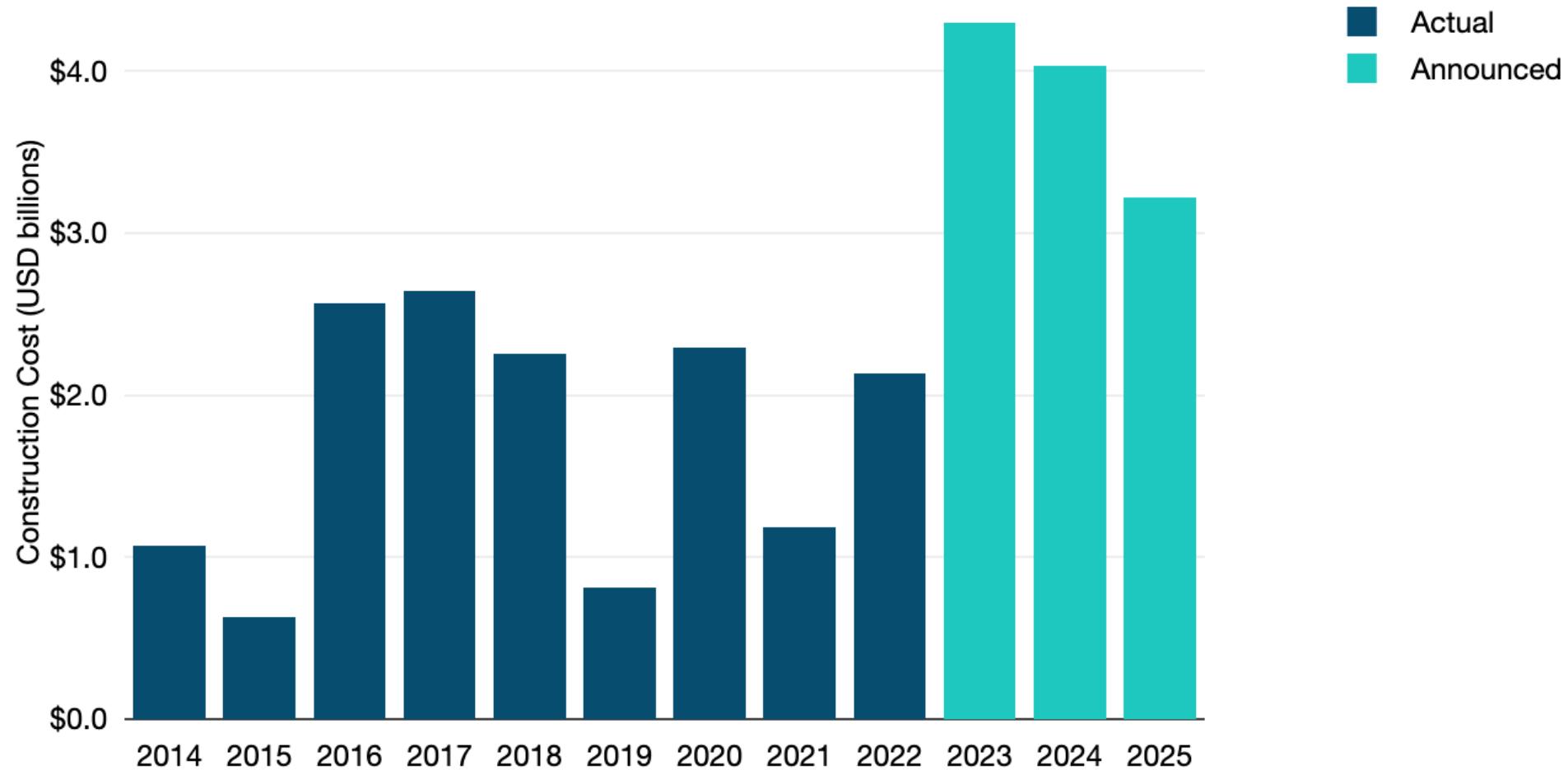
# International IP bandwidth growth by region



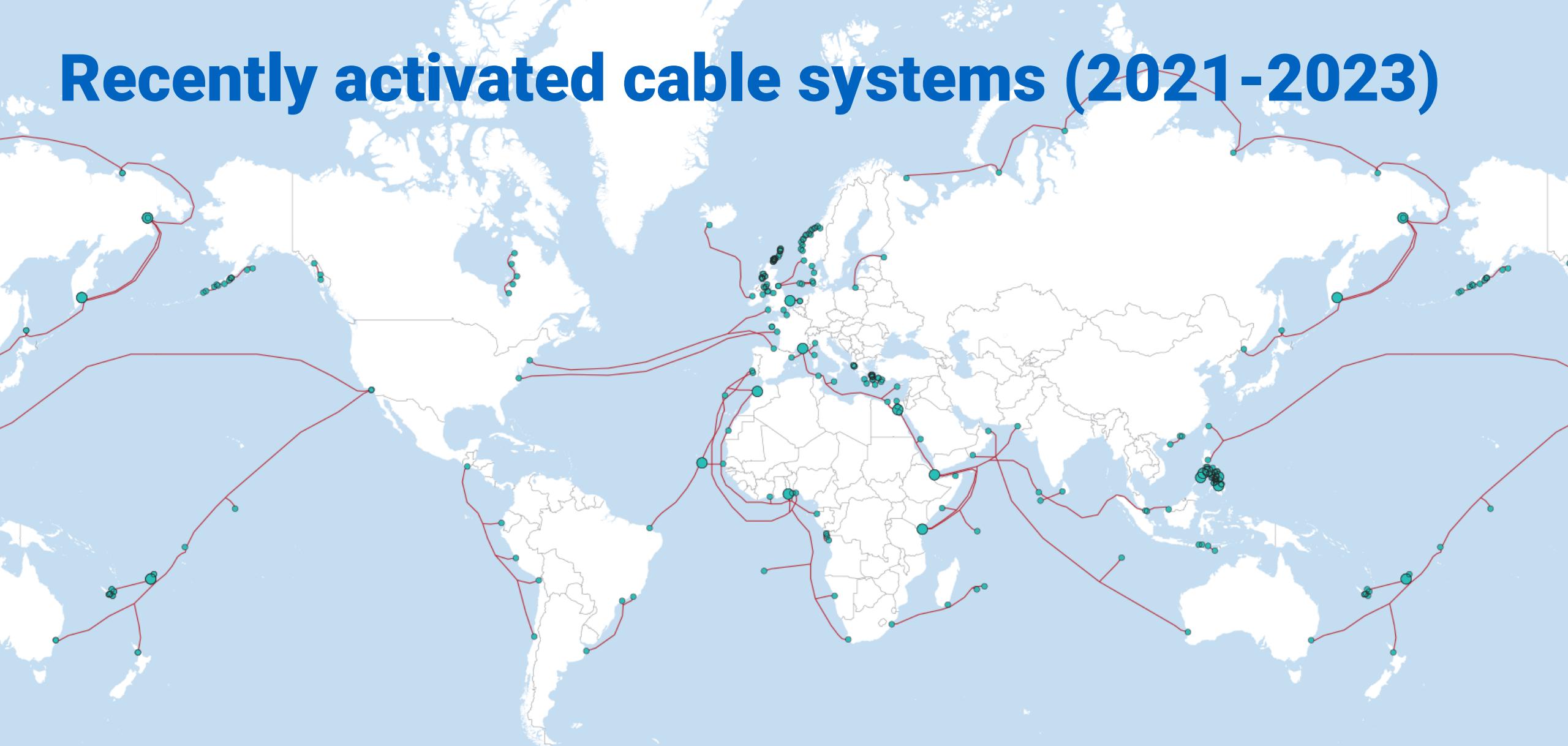
# Forecasted bandwidth growth by region



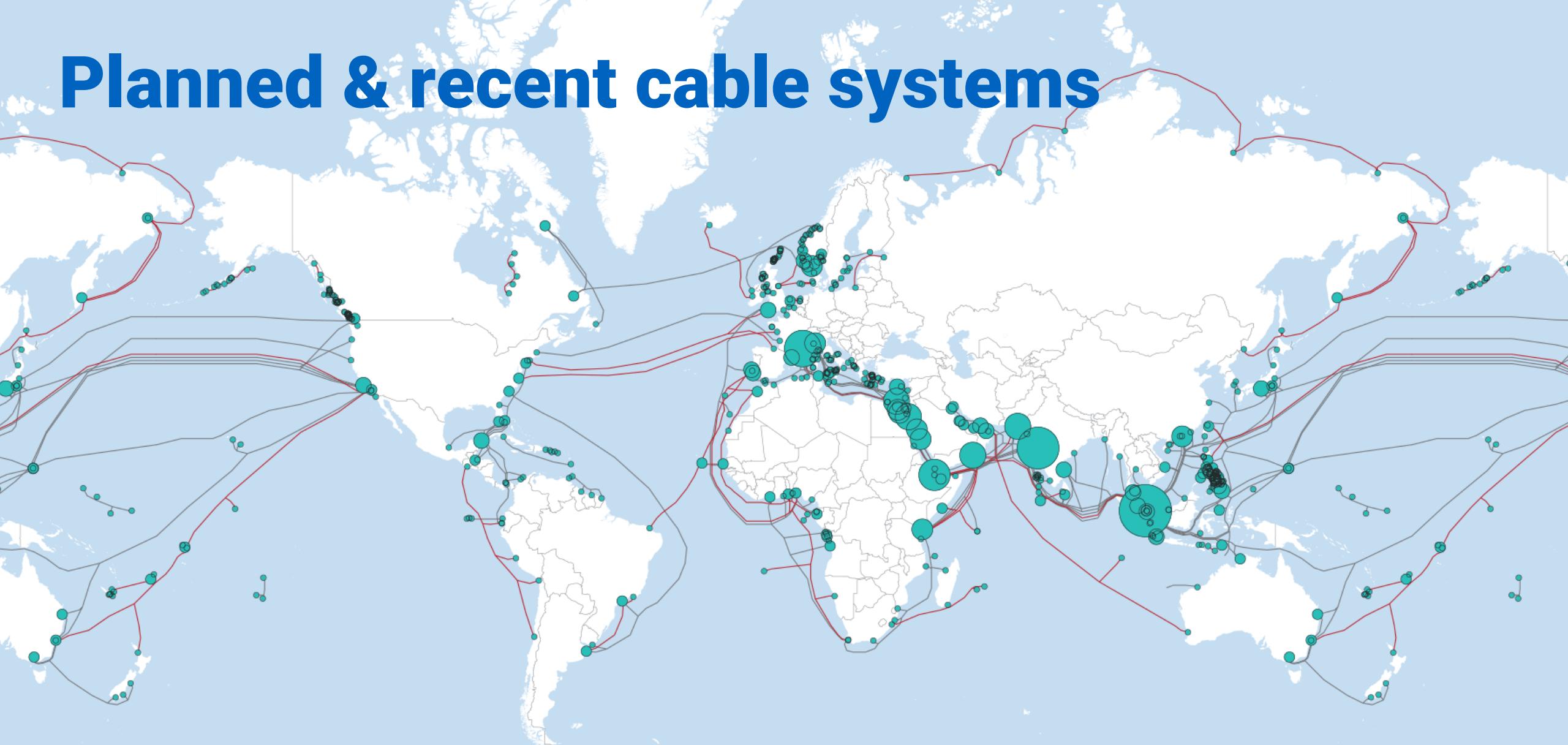
# Submarine cable investment



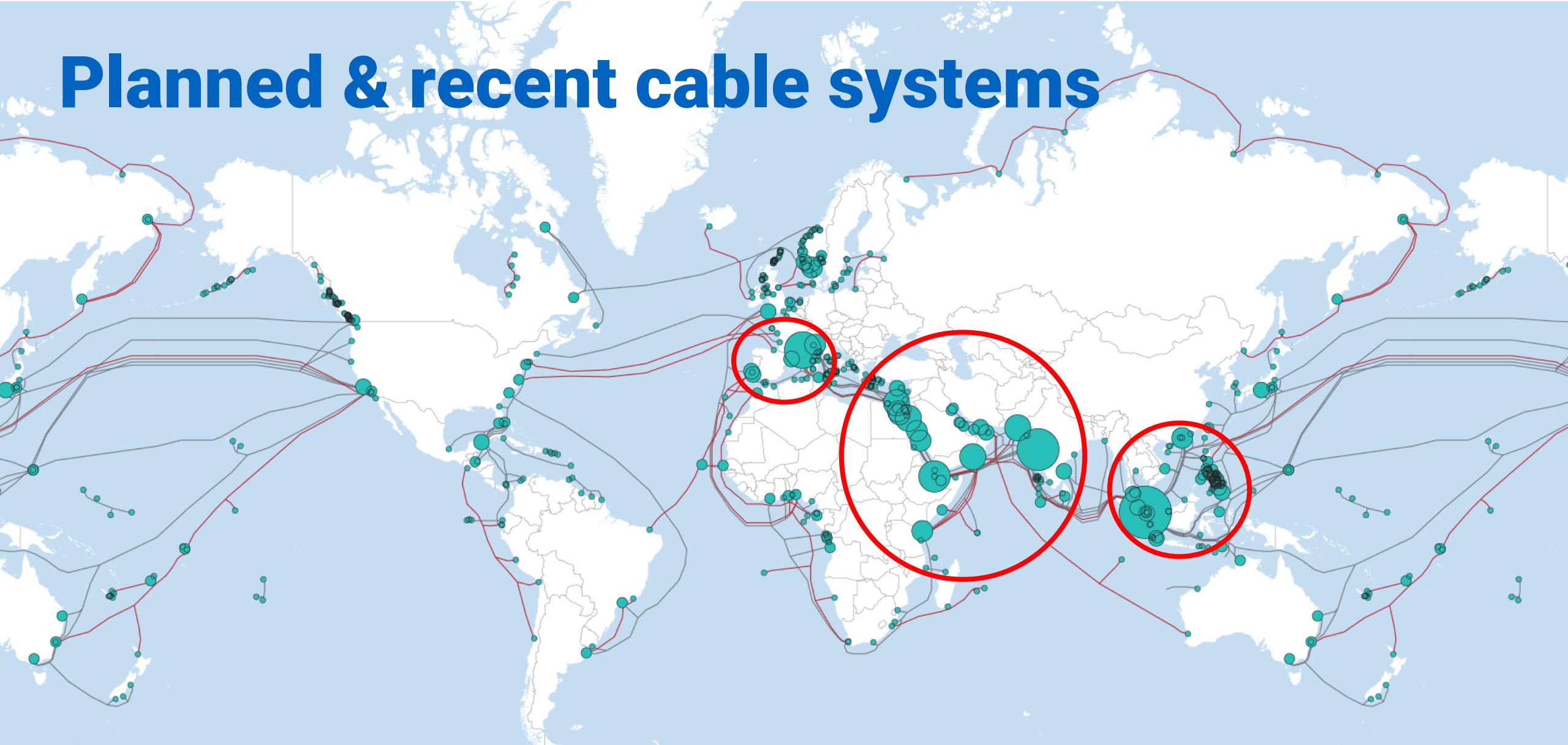
# Recently activated cable systems (2021-2023)



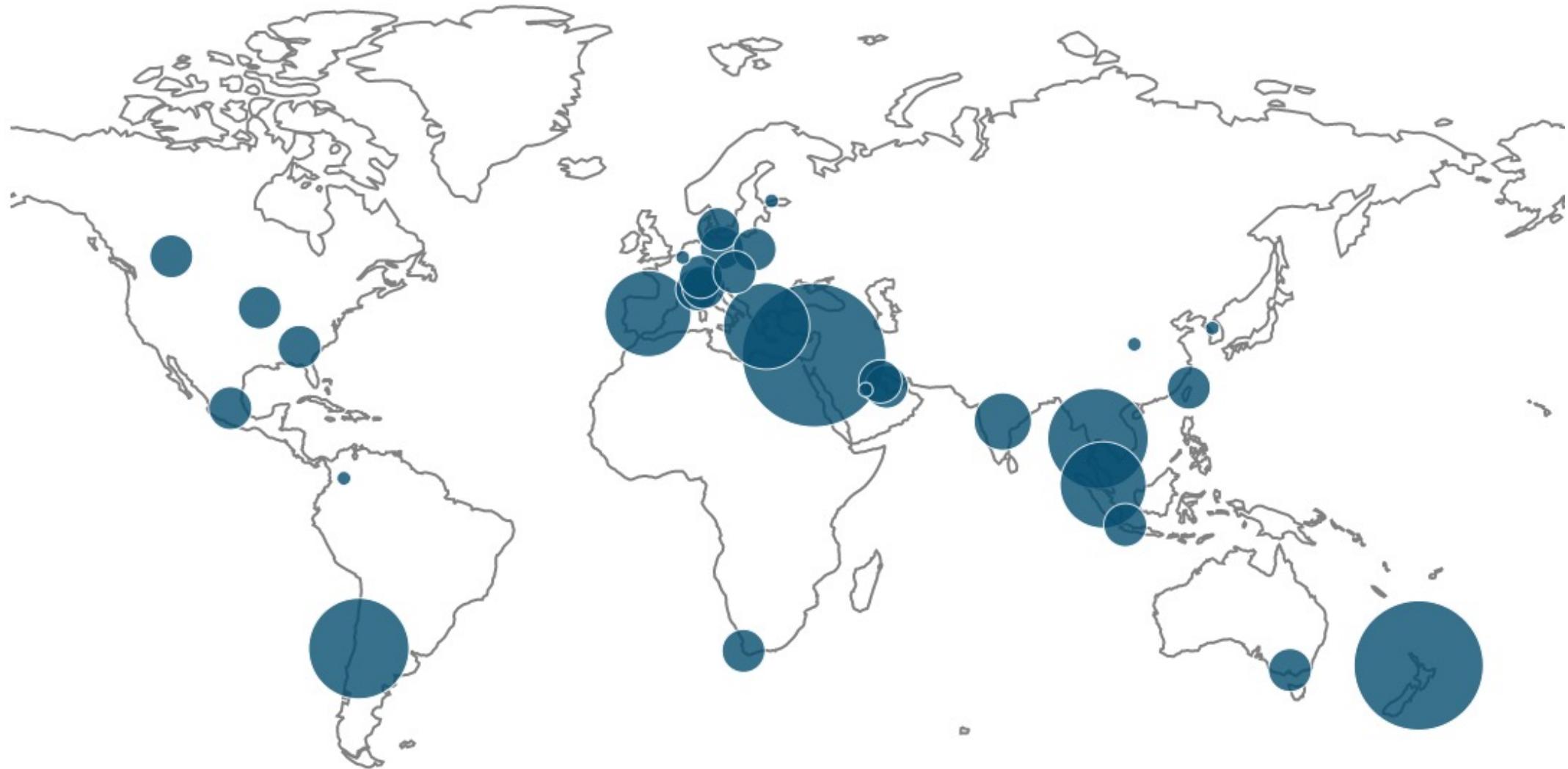
# Planned & recent cable systems



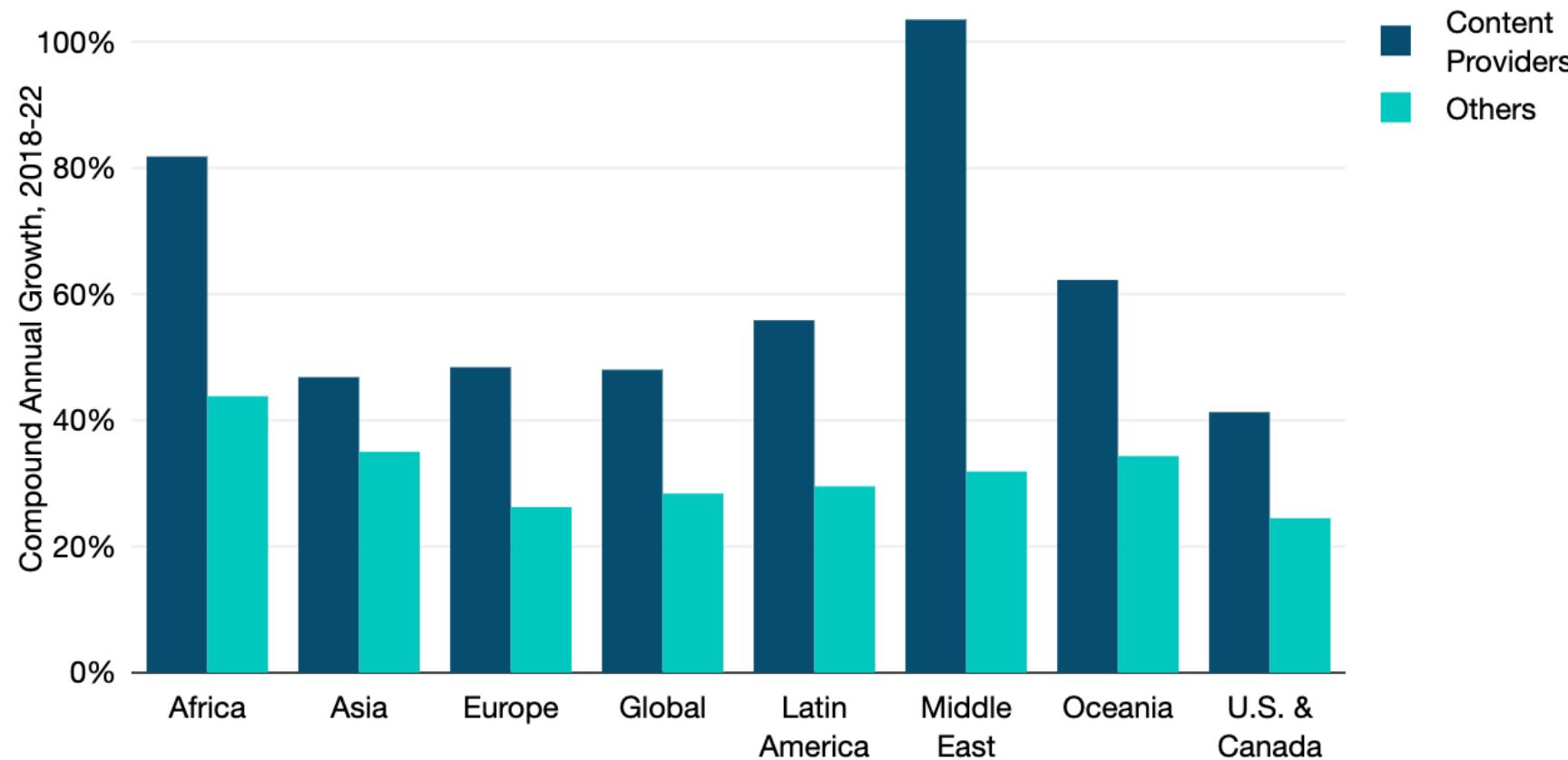
# Planned & recent cable systems



# Planned cloud data centers

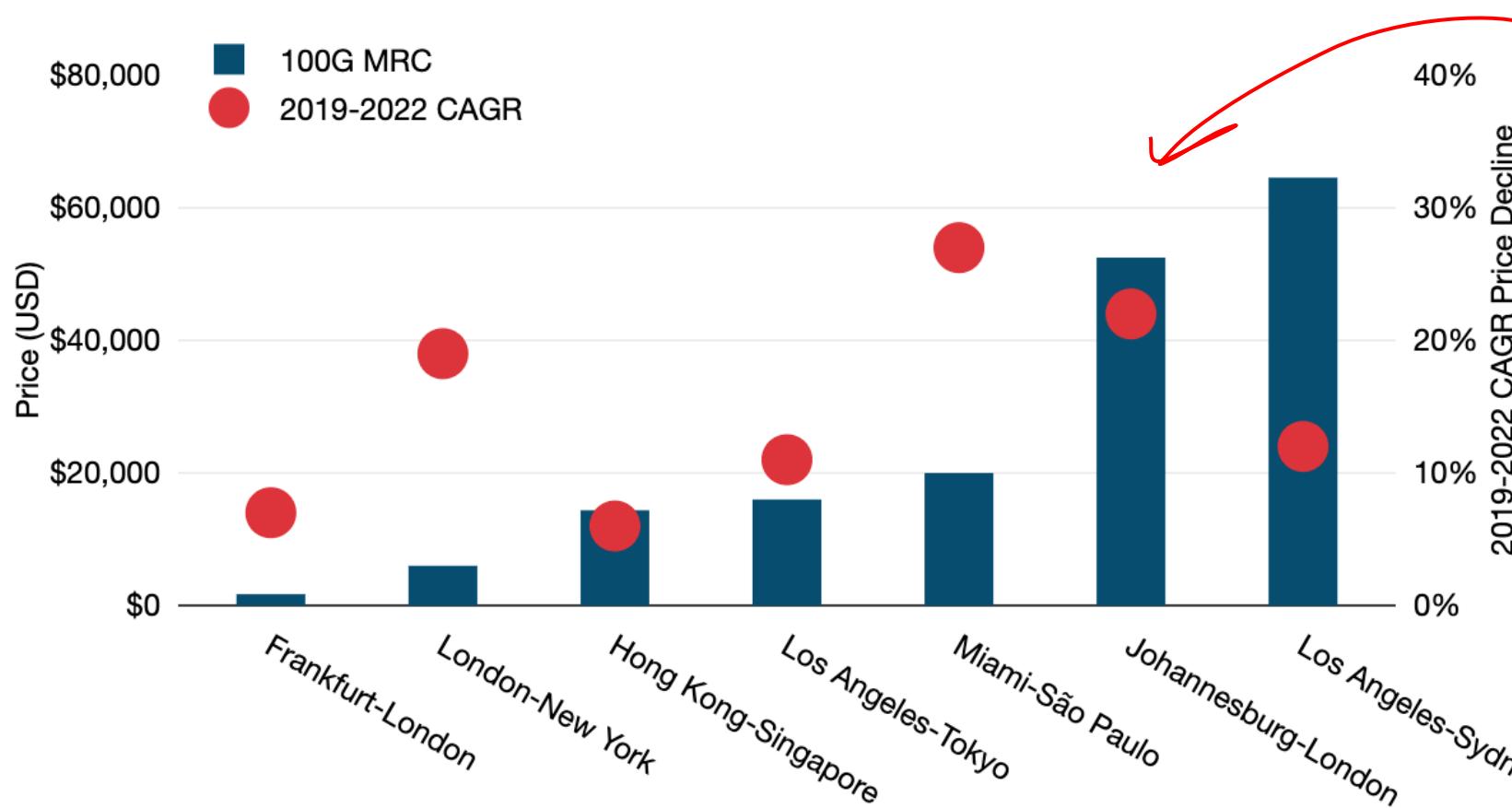


# Content providers vs others bandwidth growth by region



# 100 Gbps median prices and erosion rates varies by route

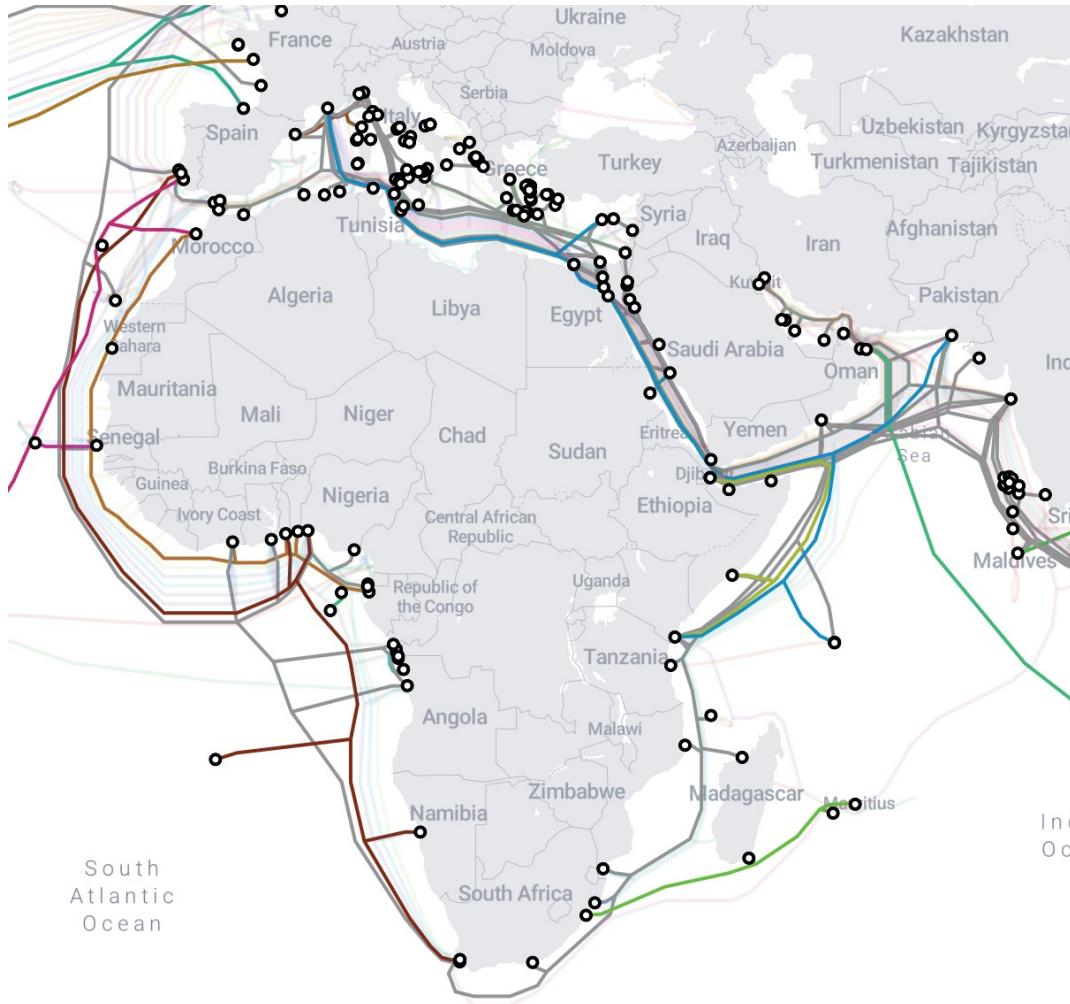
Weighted Median 100 Gbps Wave Prices & CAGR Price Decline on Select Int'l Routes



- Joburg has one of highest erosion rates
- Joburg only lower than outliers LA-Sydney
- Following lead of Miami-Sao Paulo

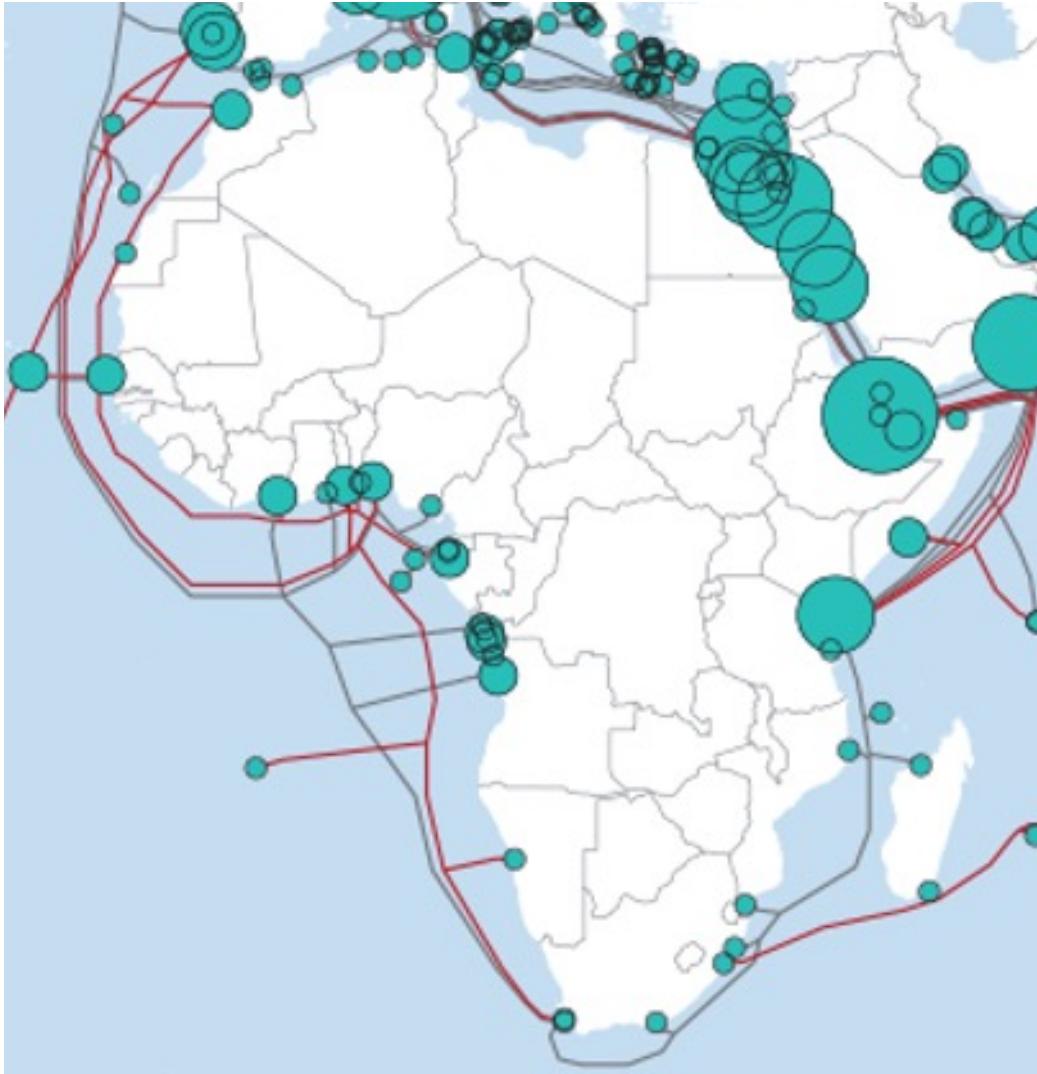
# Africa Bandwidth Trends

# Major recent & planned cables in Africa & ME



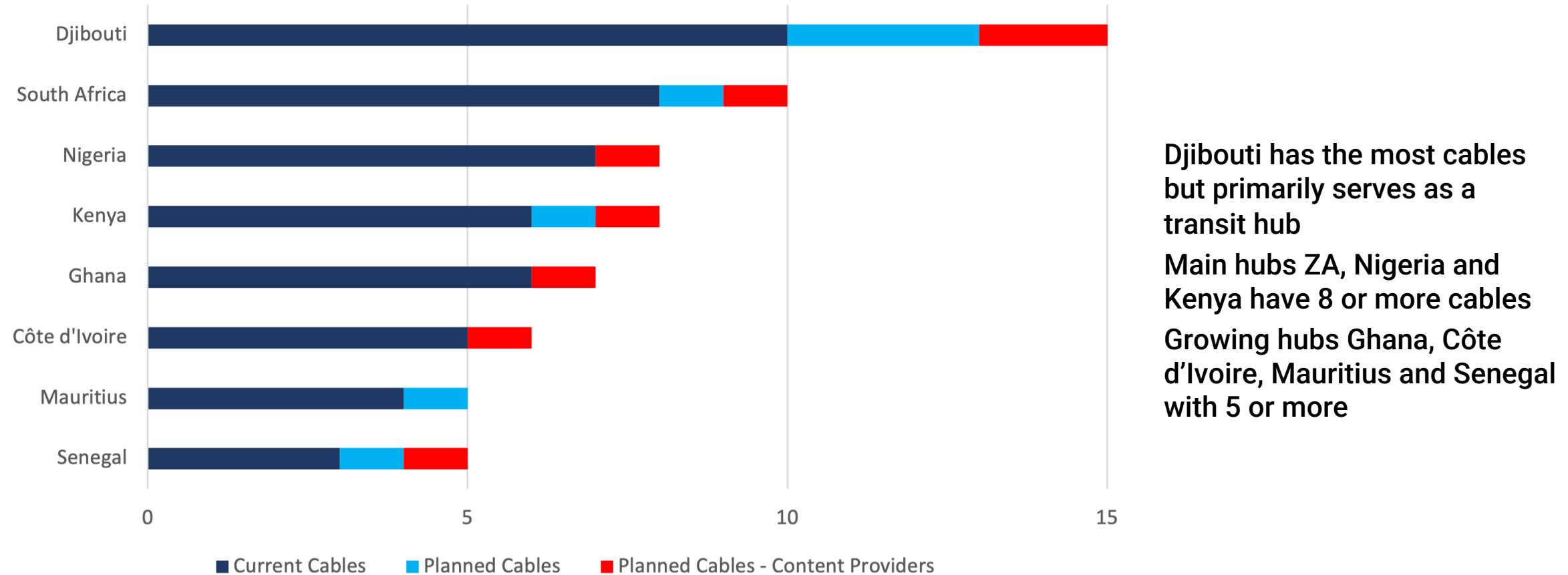
- **Equiano (2023)** – NG, NA, TG, ZA
- **2Africa (2023)** – 33 African, ME, Europe & South Asia
- **Africa-1 (2024)** – Egypt, Saudi Arabia, UAE, Djibouti, Kenya, PK
- **Raman (2024)** Saudi Arabia, Jordan, Oman, Djibouti, India
- **Blue (2024)** – Jordan, Israel, Cyprus, Greece, IT, FR
- **IEX (2024)** – Saudi Arabia, Djibouti, Egypt, Oman, India, Italy
- **Medusa (2024)** – N Africa + S Europe
- **SeaMeWe-6 (2025)** – EG, DJ, SA, PK, LK, IN, BD, MY, SG, FR

# Planned sub cable landings



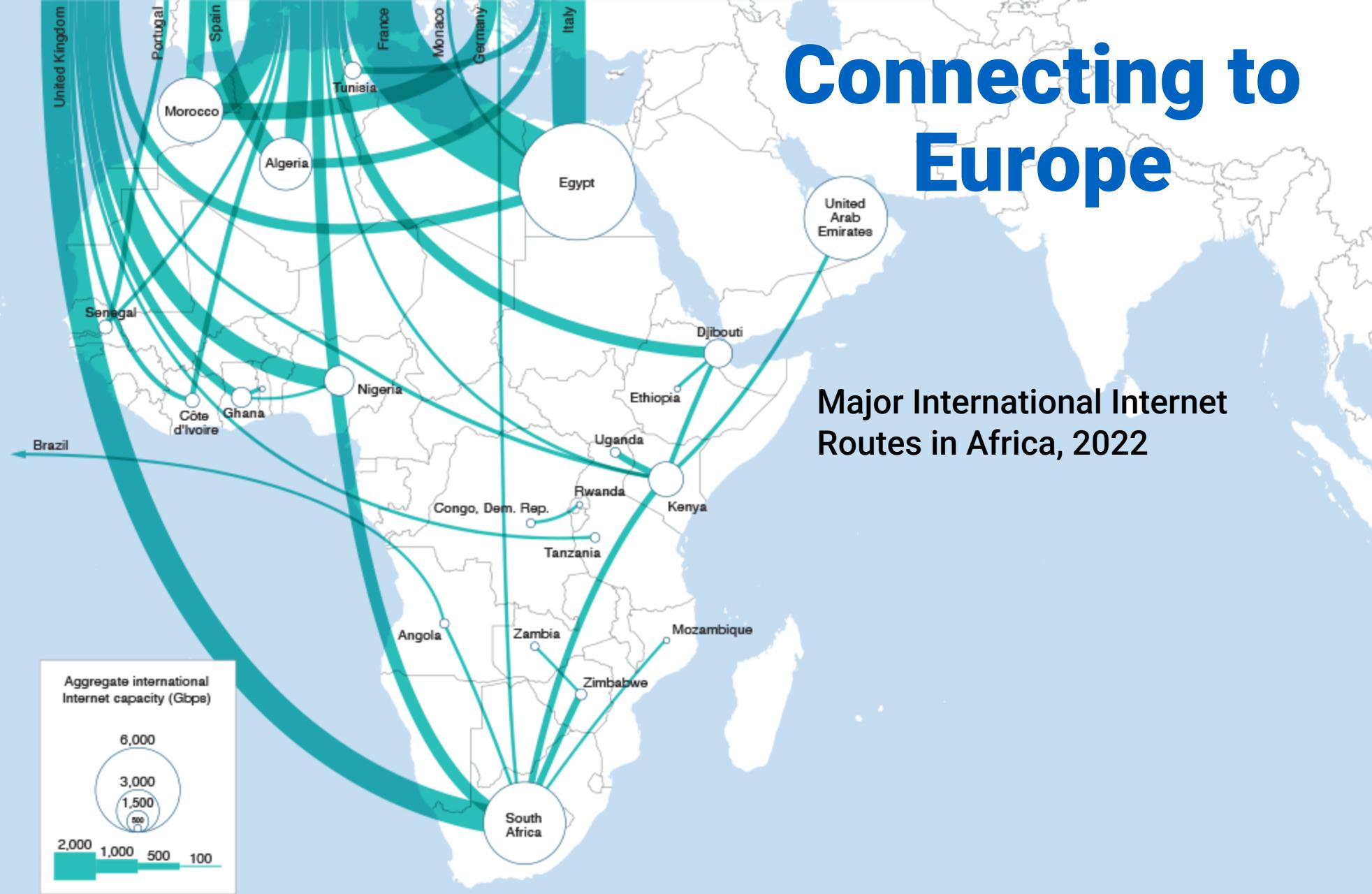
- Highest number of planned landings in East/NE
  - More concentrated—in just 3 locations
- West has similar number of landings but spread out among more than 12 countries
- South Africa has 5 different locations

# Sub-Saharan Africa cable landings

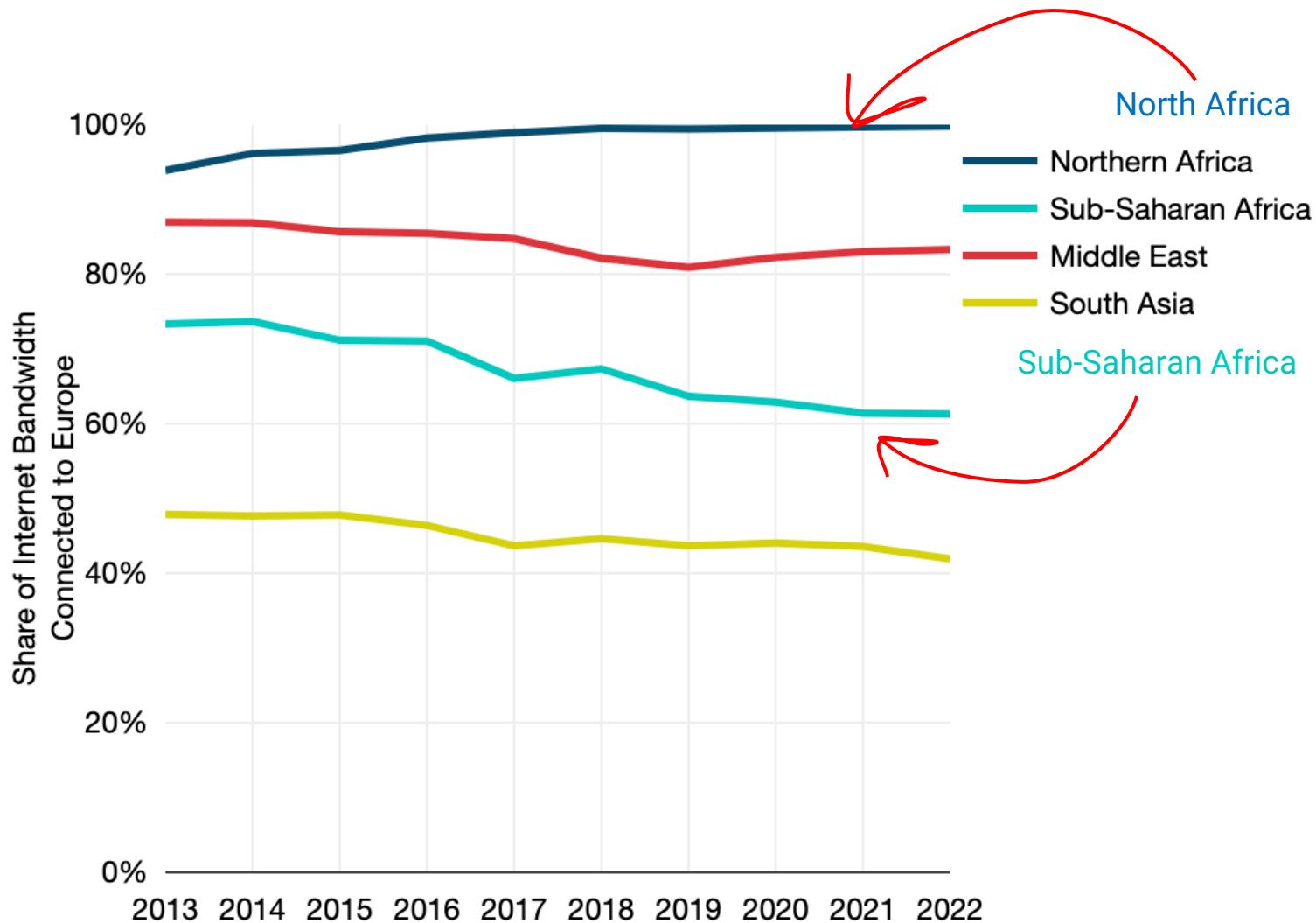


# Connecting to Europe

Major International Internet  
Routes in Africa, 2022

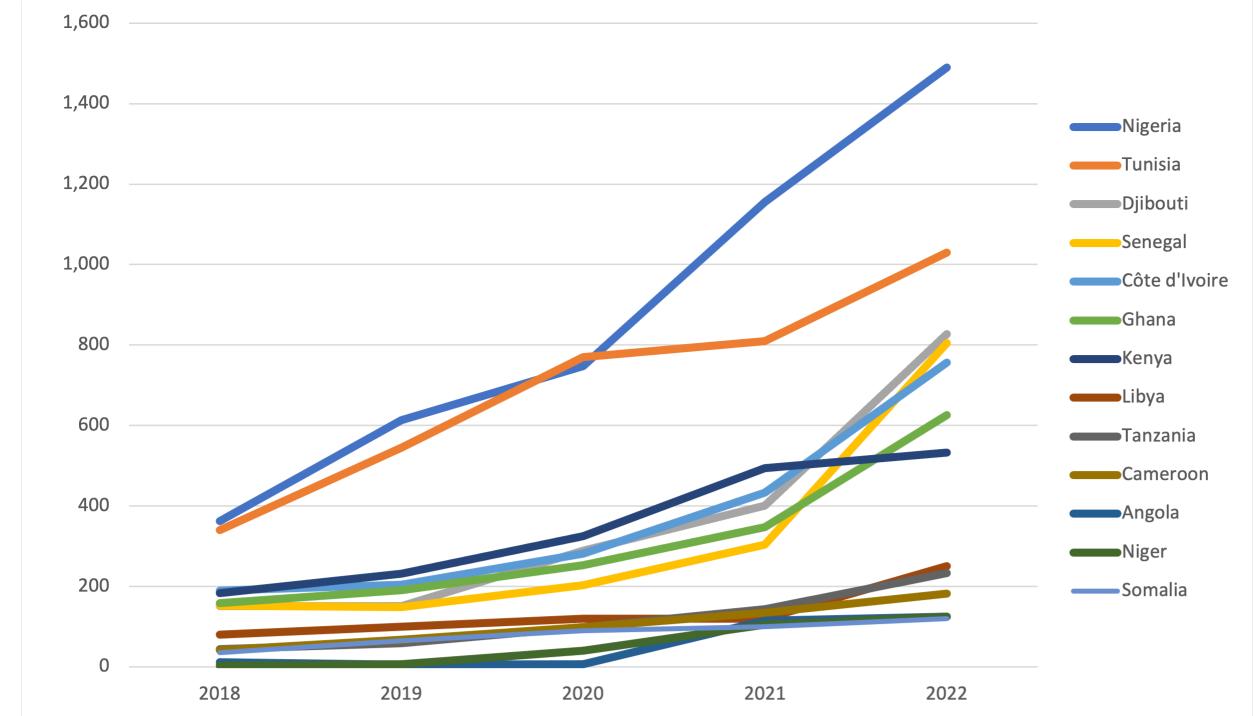
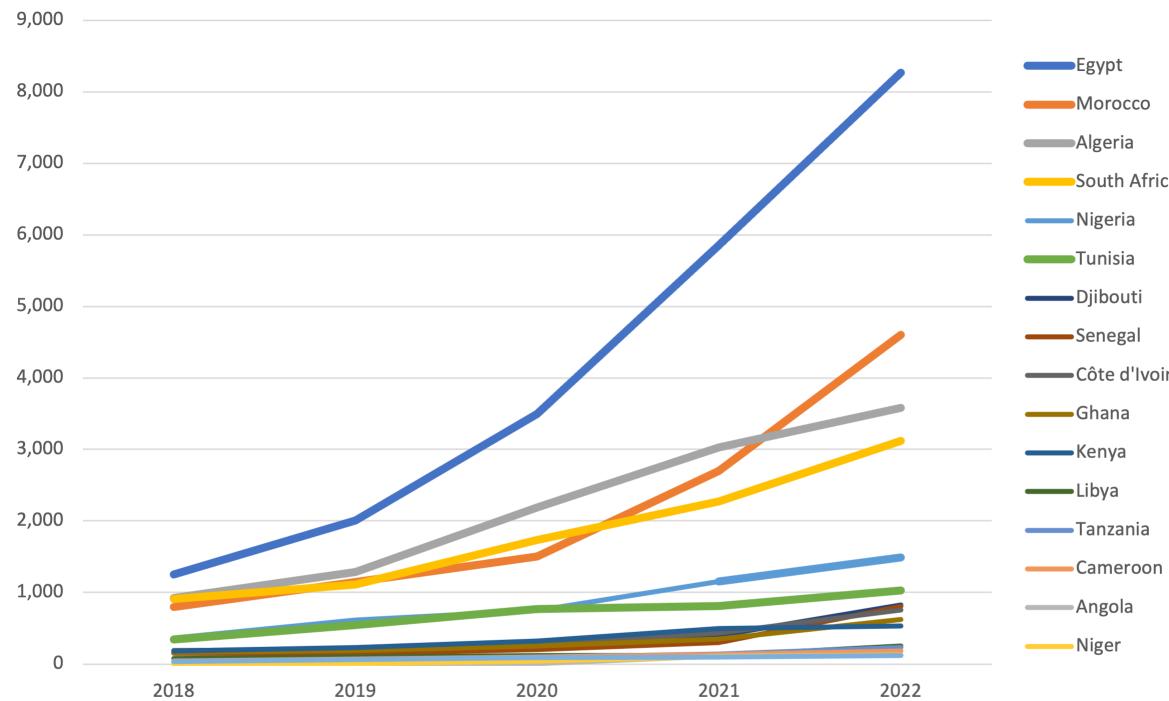


# Changes in Subregional Capacity Connected to Europe

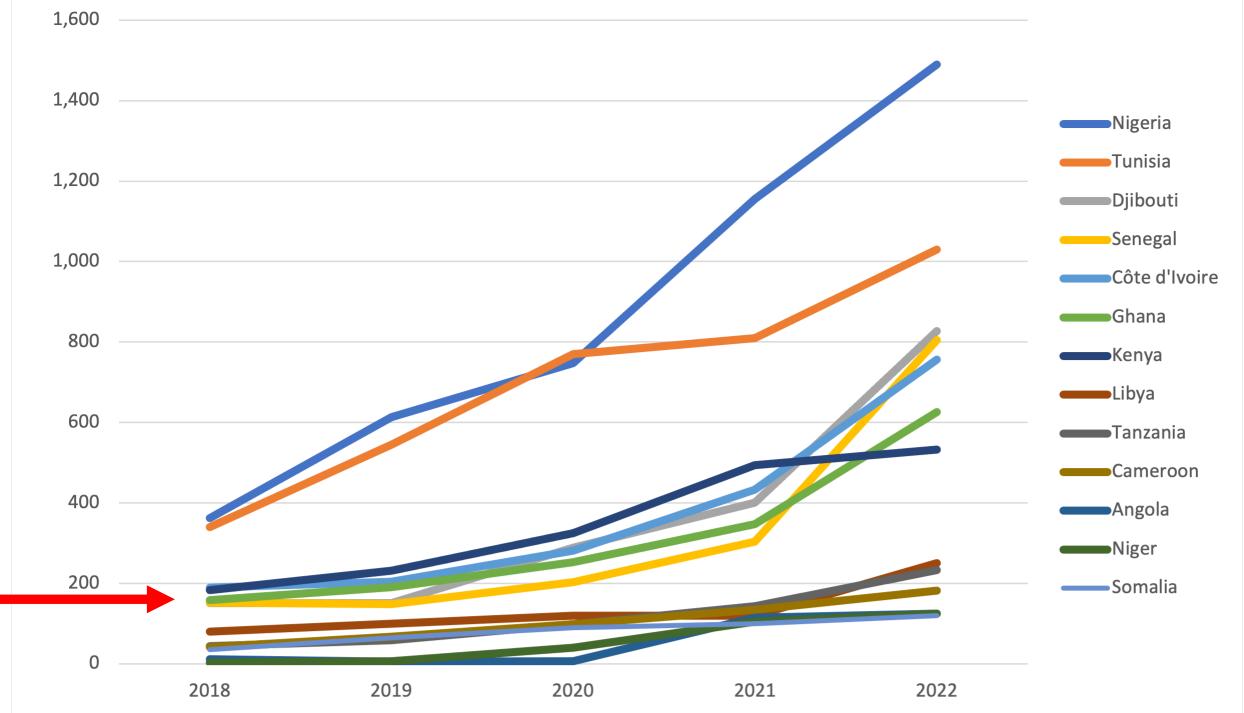
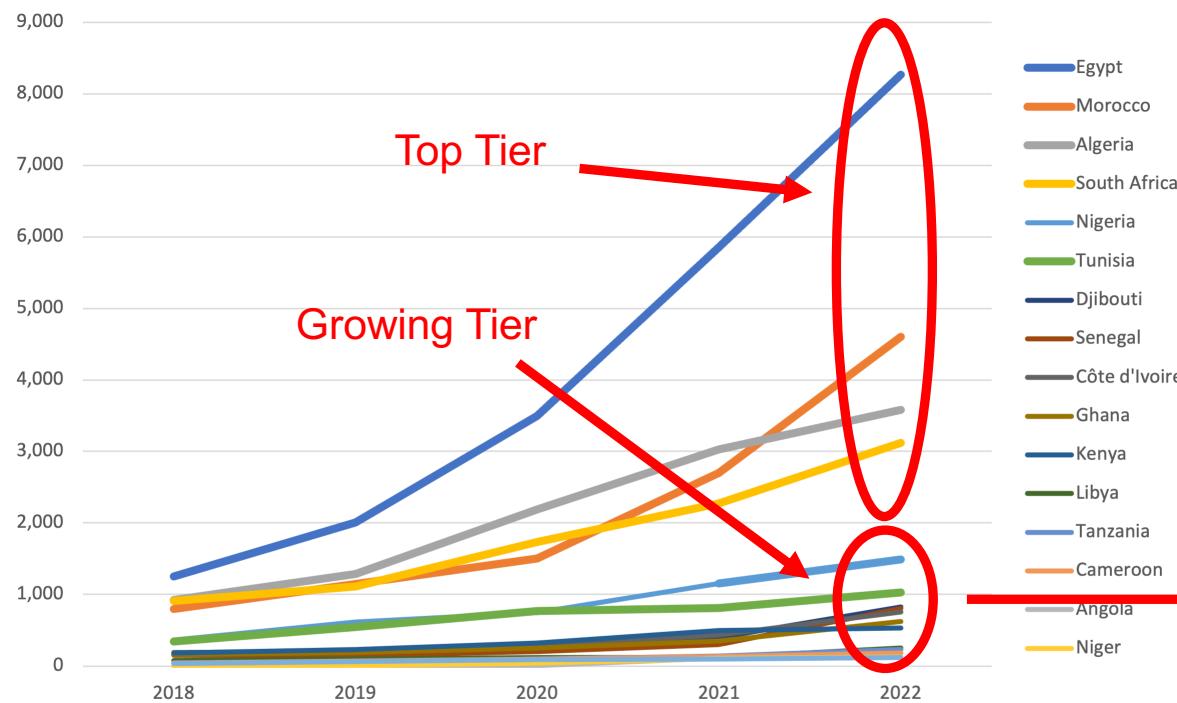


- Total Africa-Europe connectivity has hovered around 80% for the past 5 years
- North Africa's international connectivity is almost 100% to Europe
- While Sub-Saharan Africa's share of connectivity to Europe has dropped to about 60%

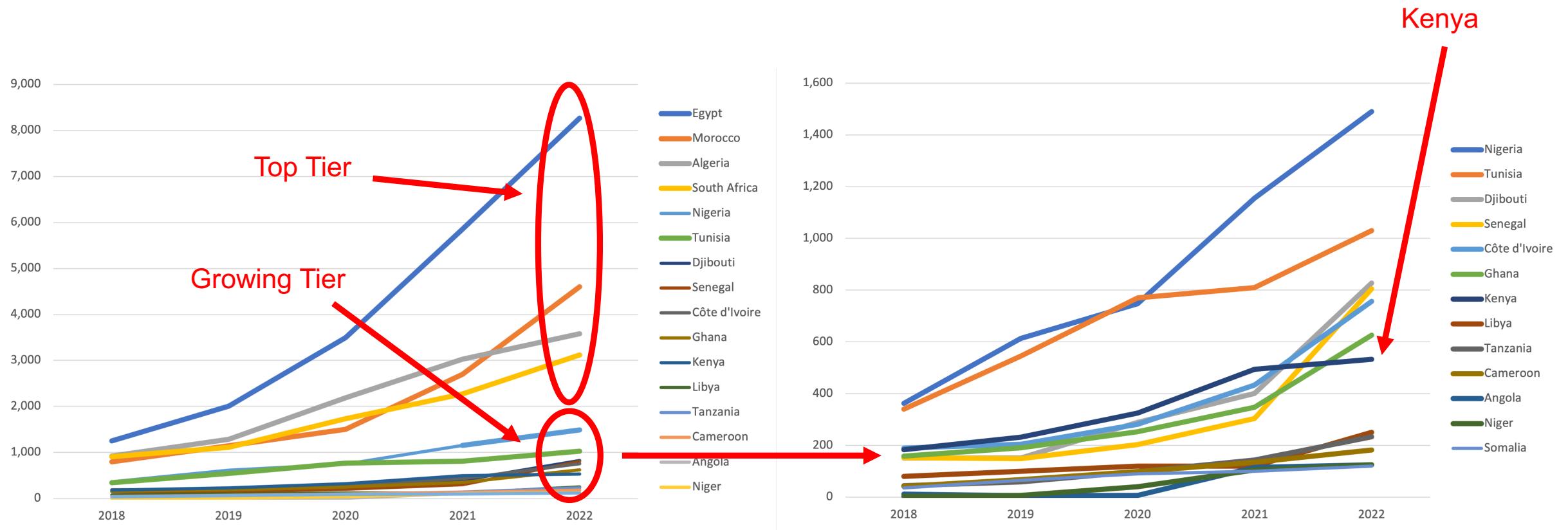
# Int'l IP capacity growth of African countries connected to Europe



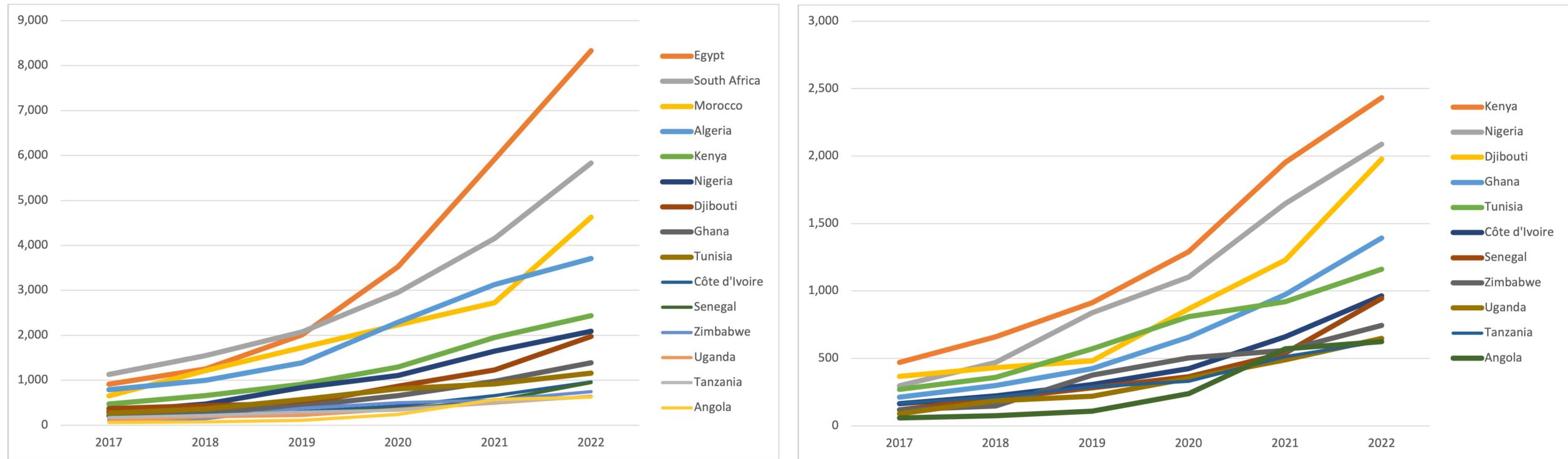
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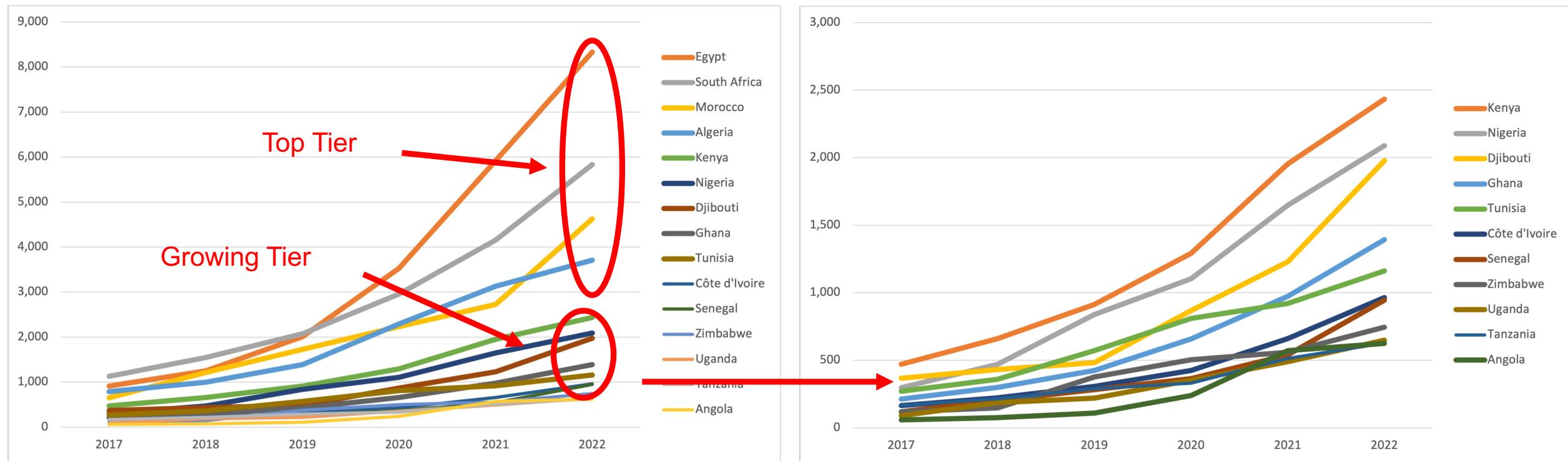
# Int'l IP capacity growth of African countries connected to Europe



# Int'l IP capacity growth of African countries to Europe plus *intra-Africa*



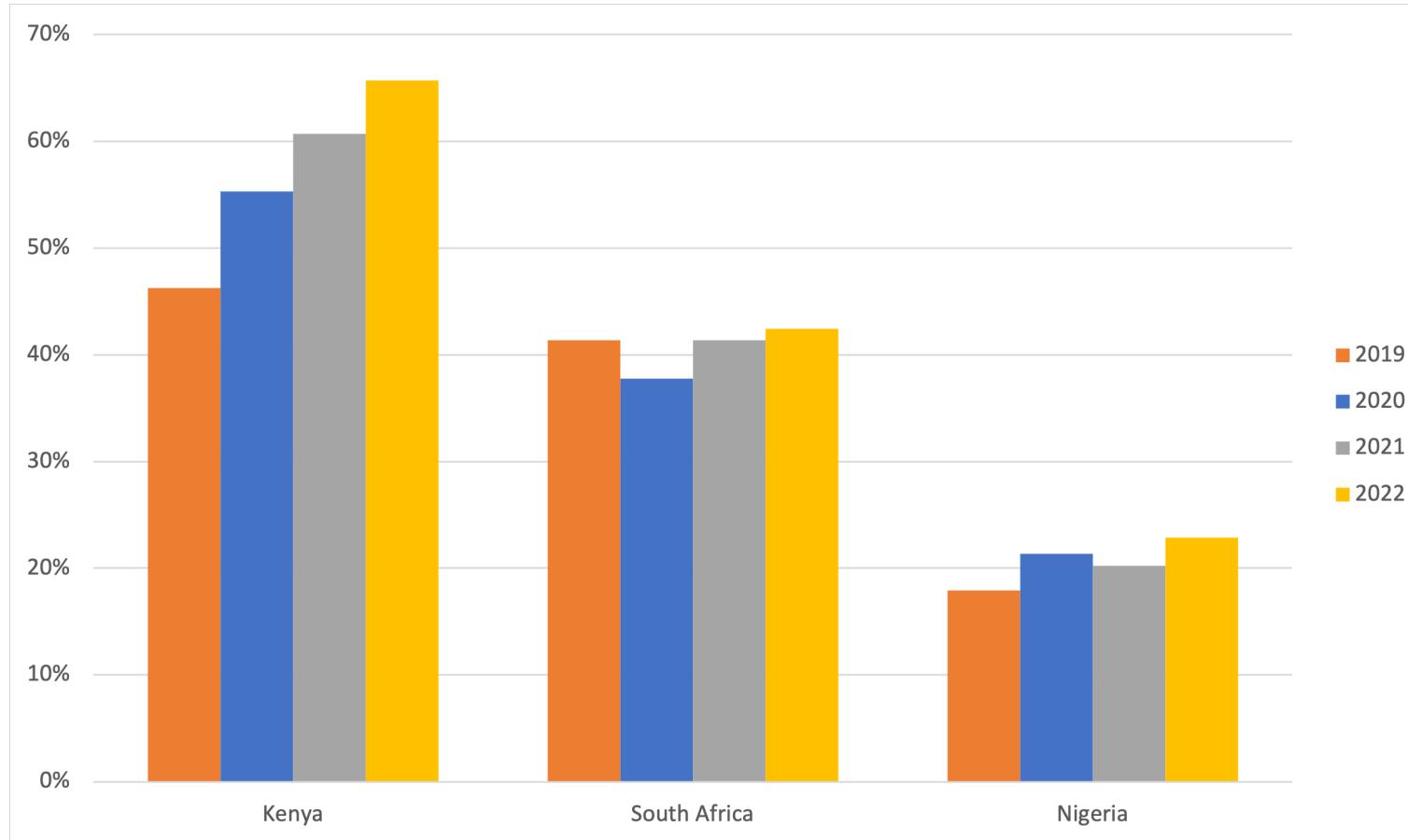
# Int'l IP capacity growth of African countries to Europe plus *intra-Africa*



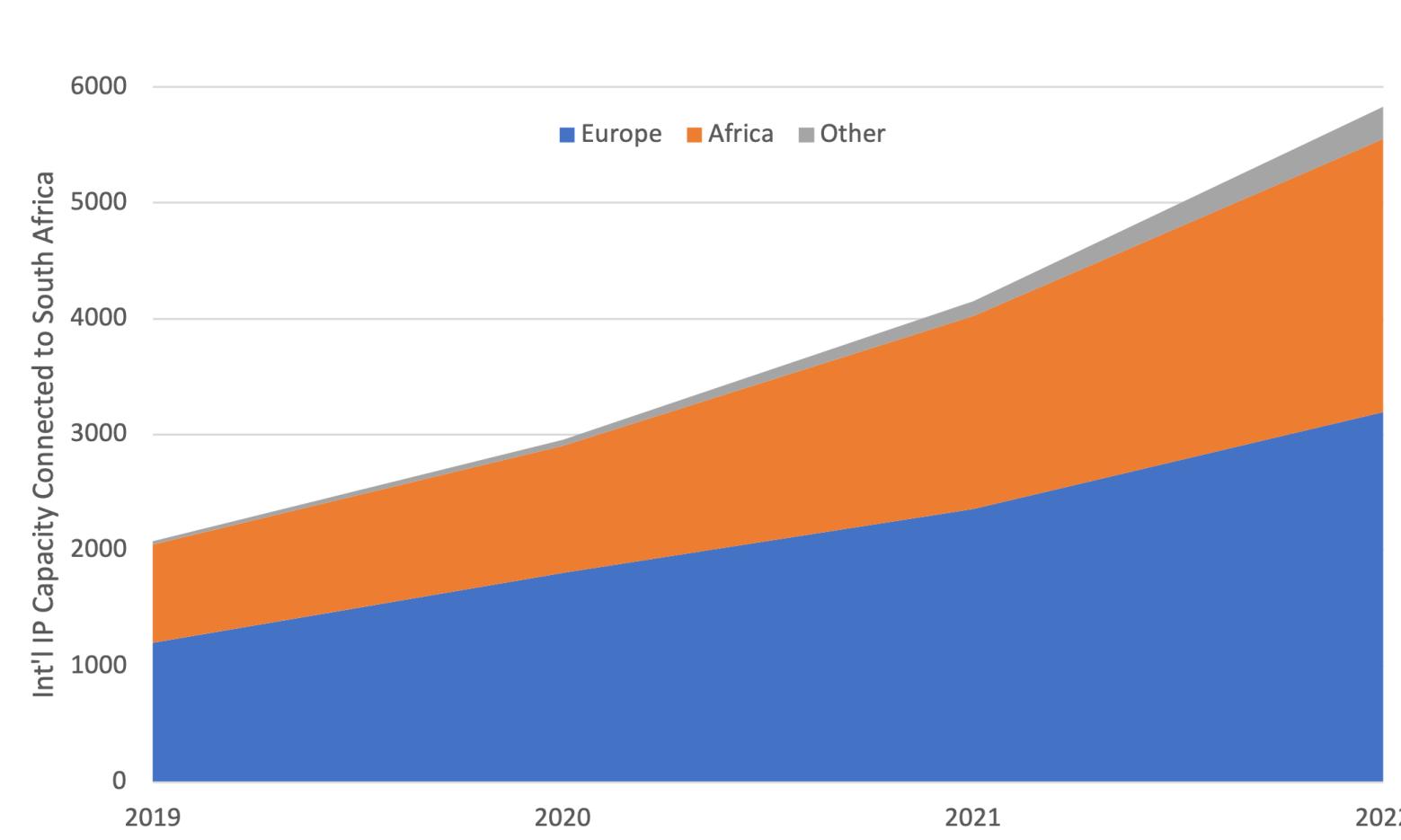
# Int'l IP capacity growth of African countries to Europe plus intra-Africa



# Share of Intra-African Int'l IP capacity

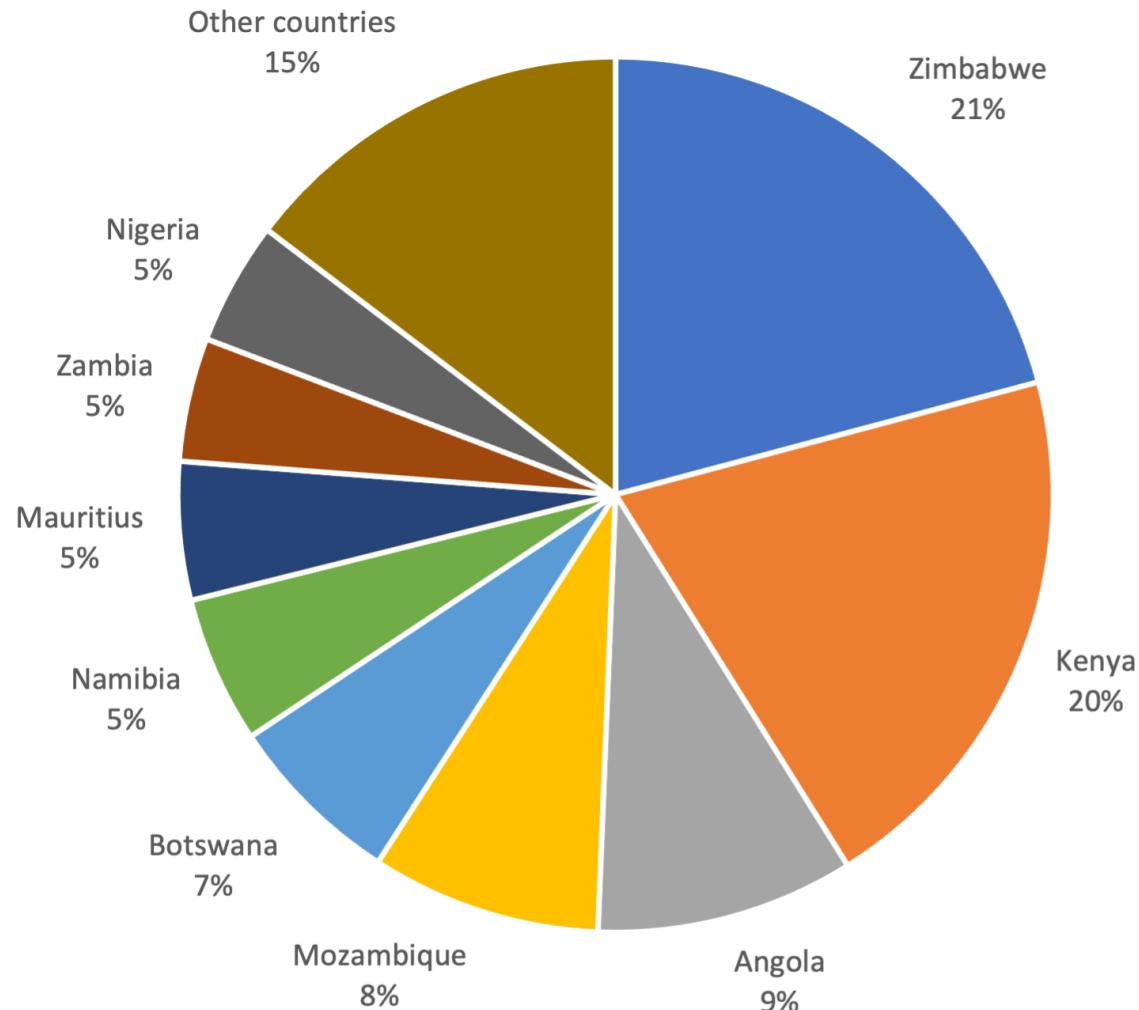


# Int'l IP Capacity Connected to South Africa



- Europe still top int'l capacity but intra-Africa growing at a similar rate

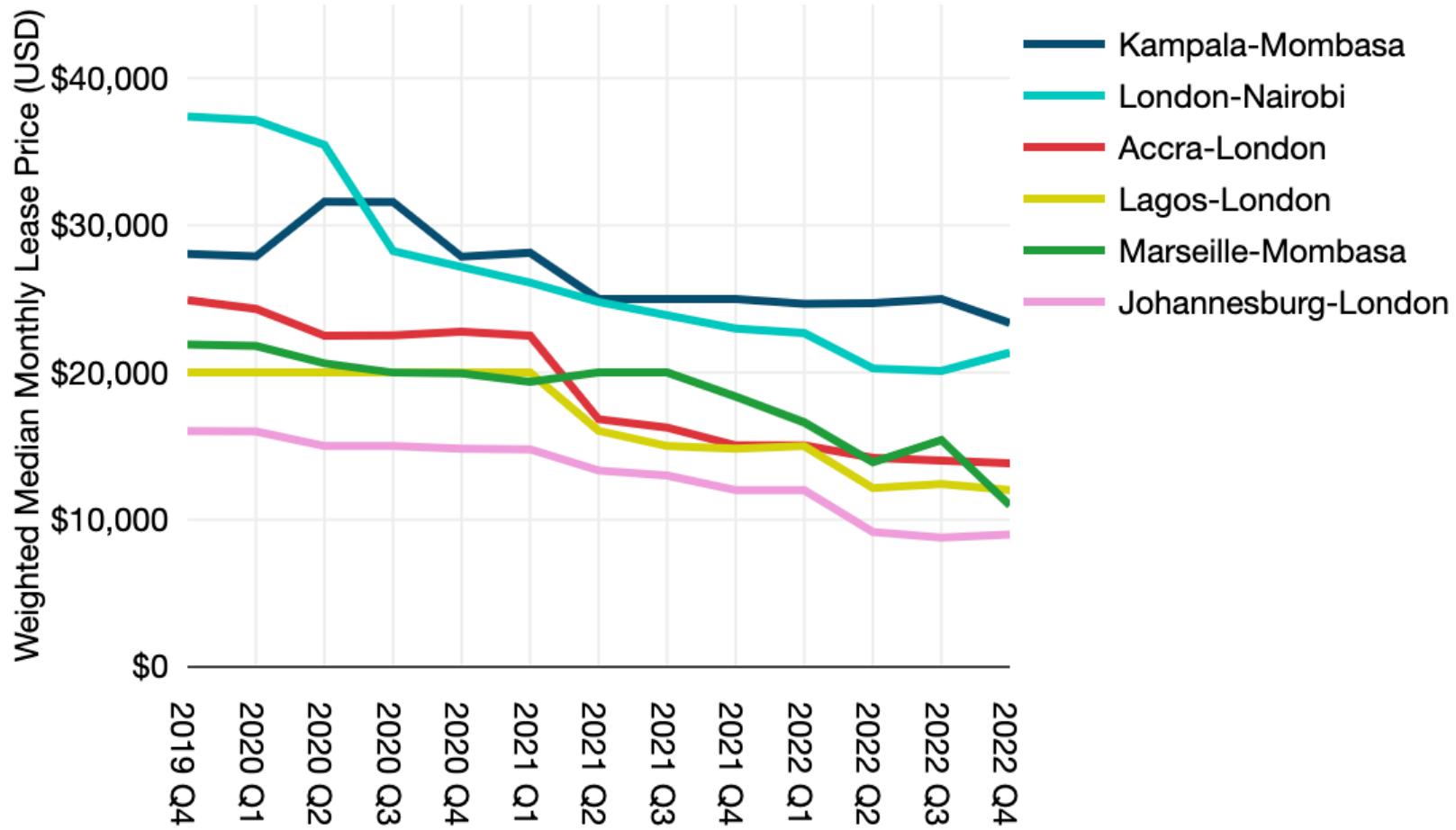
# Int'l IP Capacity Connected to South Africa



- Largest share of int'l capacity connected to Kenya and Zimbabwe
- Angola, Mozambique and Namibia the next tier
- Four countries pretty even amounts of connected capacity includes Nigeria and Mauritius
- Nigeria still has small share of capacity compared to Kenya

# Regional pricing trends

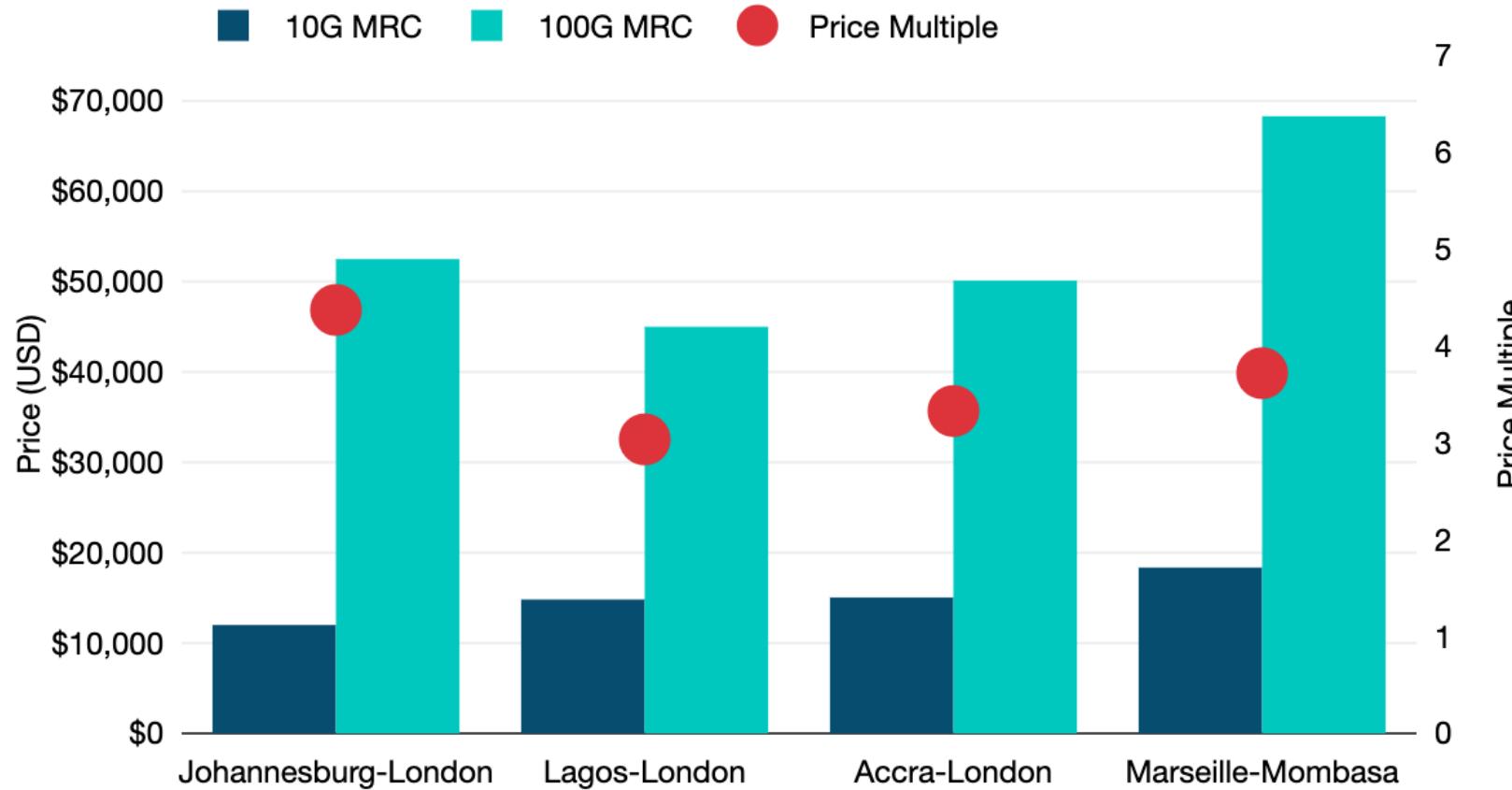
Weighted Median Prices for 10 Gbps Wavelengths on Key Africa-Europe Routes



- 10G prices decrease avg of 16% on these routes
- East vs West price differences exist 12-14k in Accra & Lagos-London vs 20k Nairobi-London
- Adding terrestrial backhaul increases price significantly

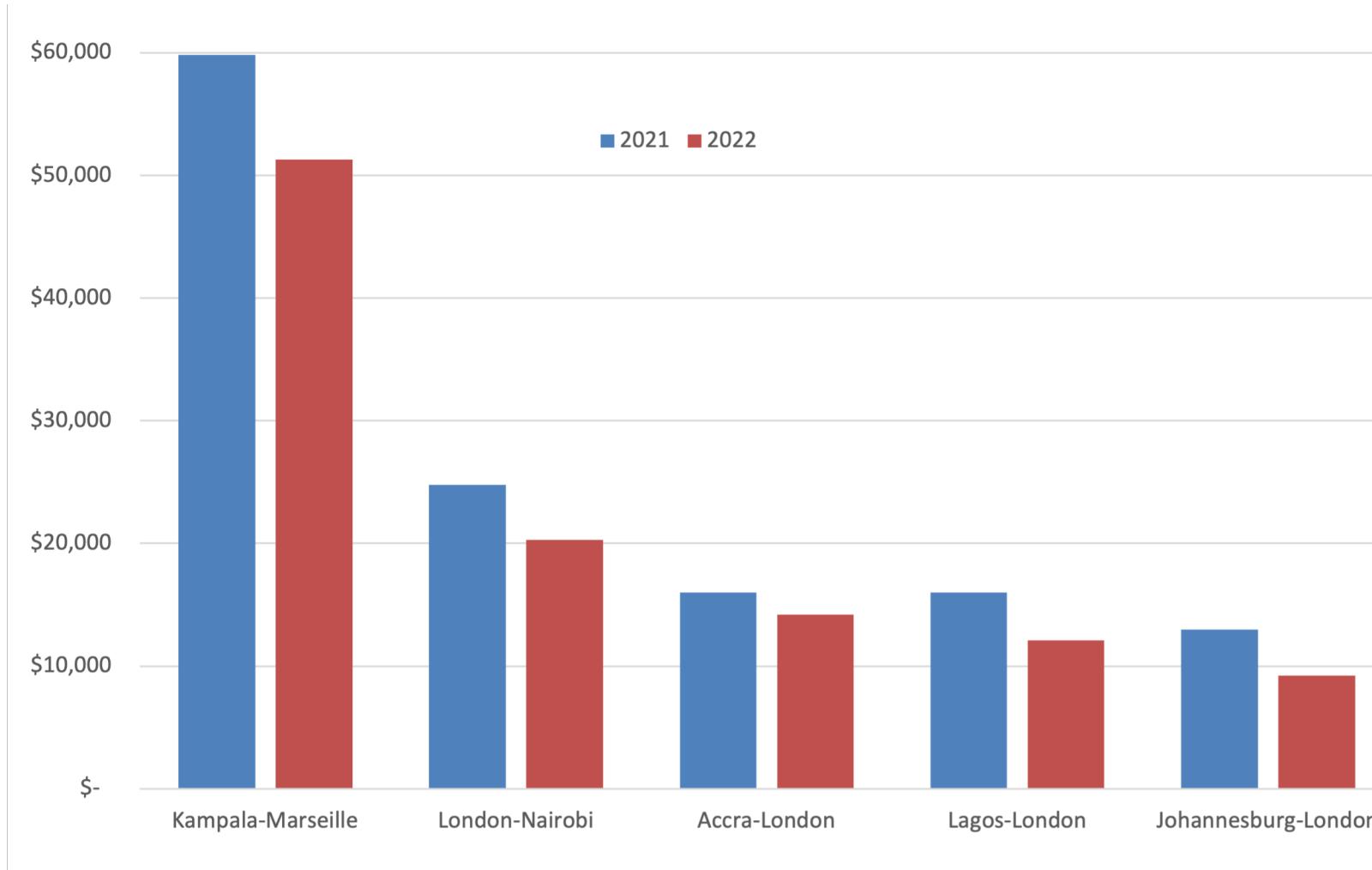
# Shift to 100 Gbps Wavelengths

Weighted Median 10 & 100 Gbps Wavelength Prices & Price Multiples in Africa



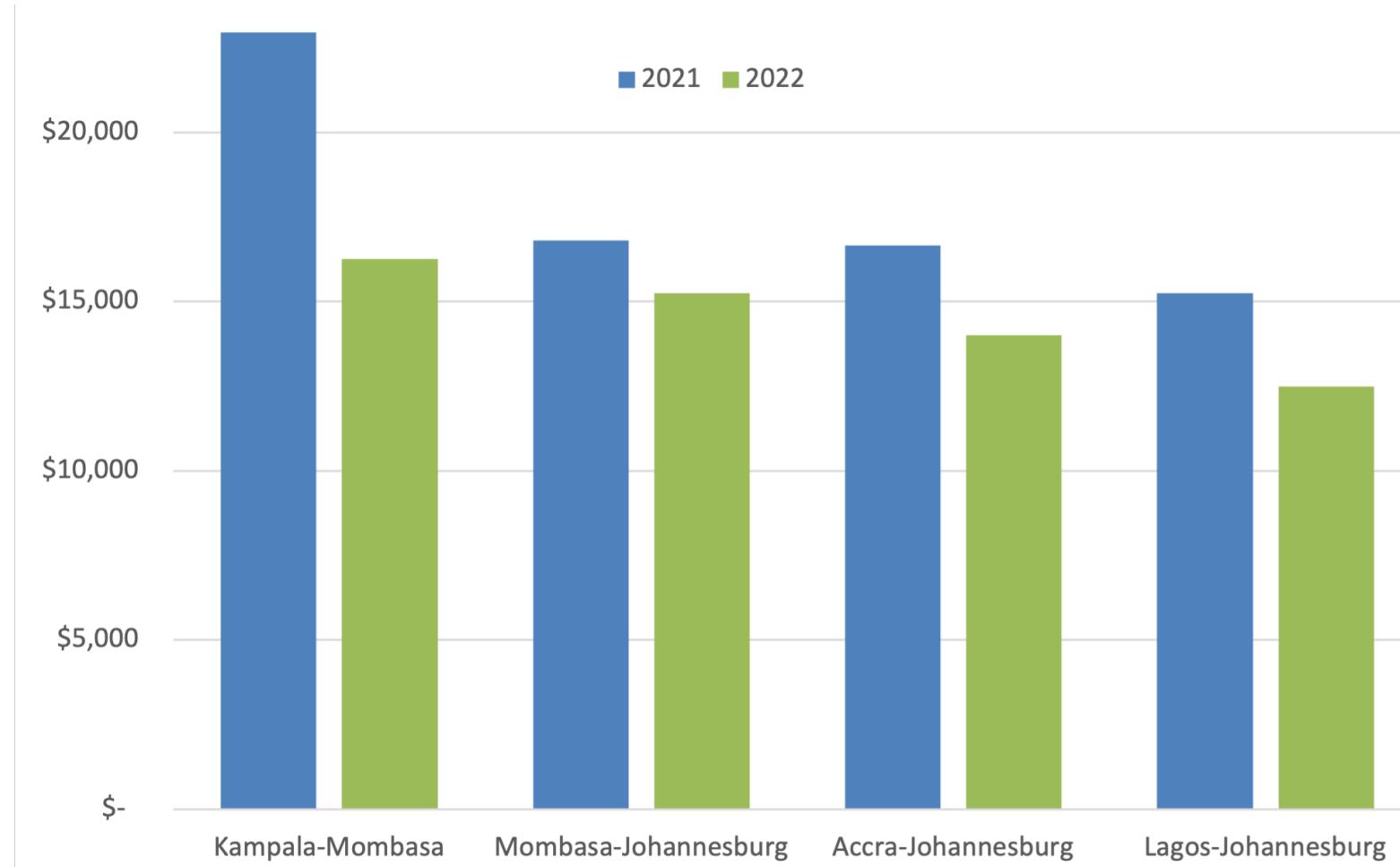
- 10G waves still make up a large portion of sales in Africa
- But 100G are growing in demand, particularly on high traffic routes out of Joburg and Lagos
- 100G waves on key routes dropped from about 7 times the price of a 10G 3 yrs ago to just 3x on Lagos-London & 4.4x Joburg-London

# Africa to Europe 10 Gbps Wavelength Prices



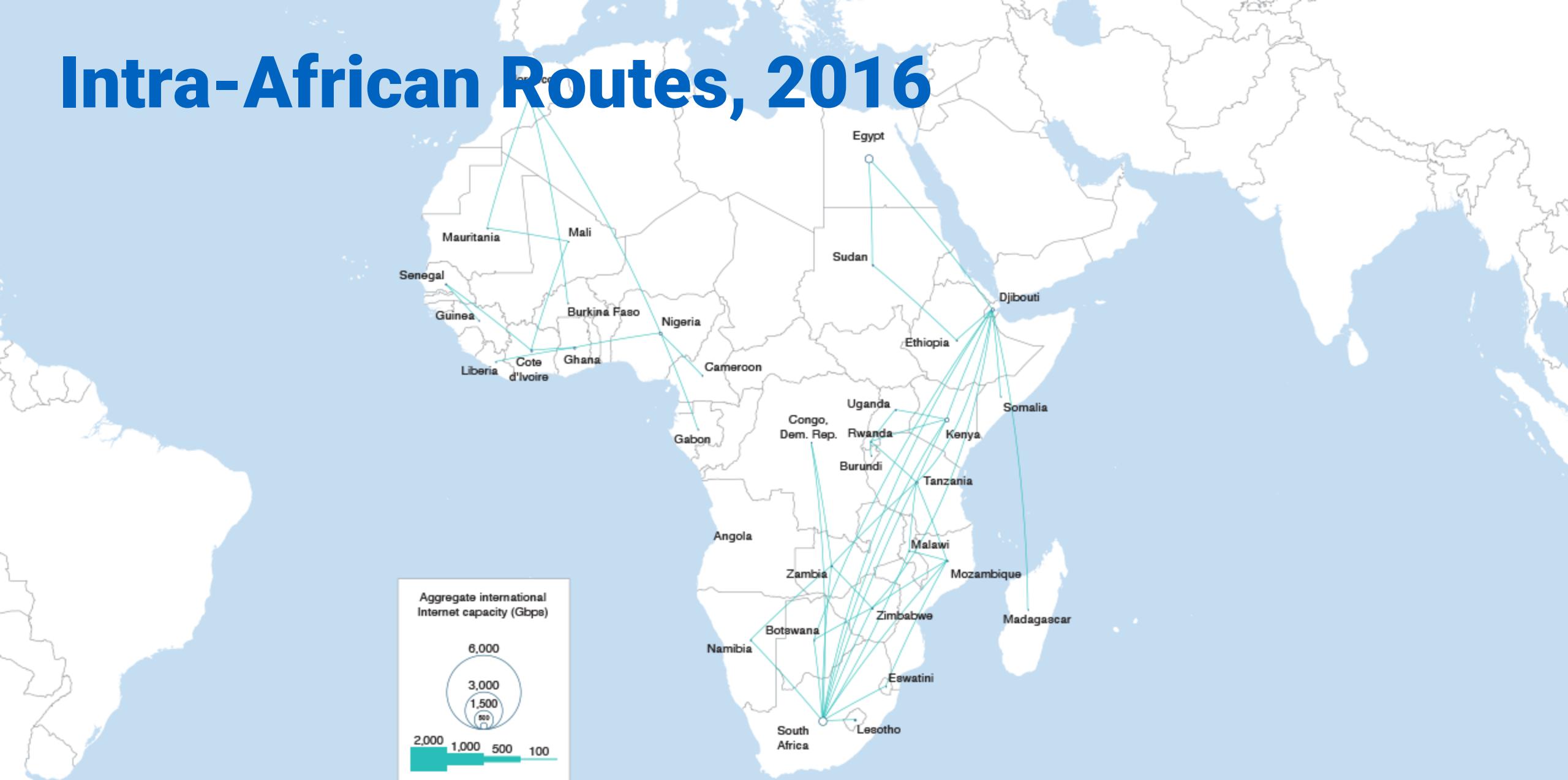
- 'Wet' routes – London to Joburg, Lagos or Accra are the cheapest
- 'Wet + dry' routes – Kampala-Marseille and London-Nairobi add a premium for the terrestrial part

# Intra-African 10 Gbps Wavelength Prices

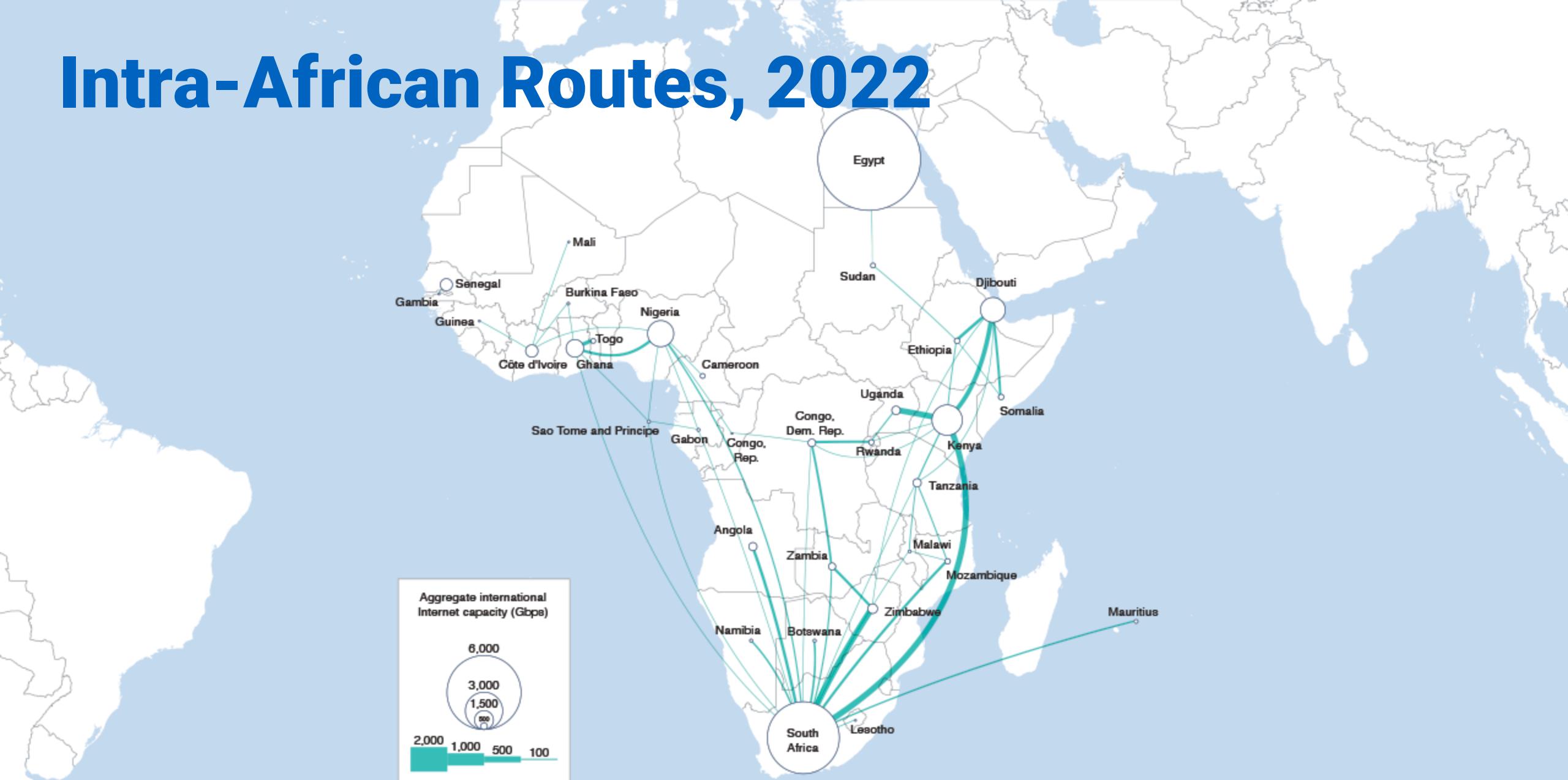


- East side routes are same or a little more expensive than west side routes now
- 'wet' intra-African routes are now similar but slightly more expensive than Africa to Europe routes

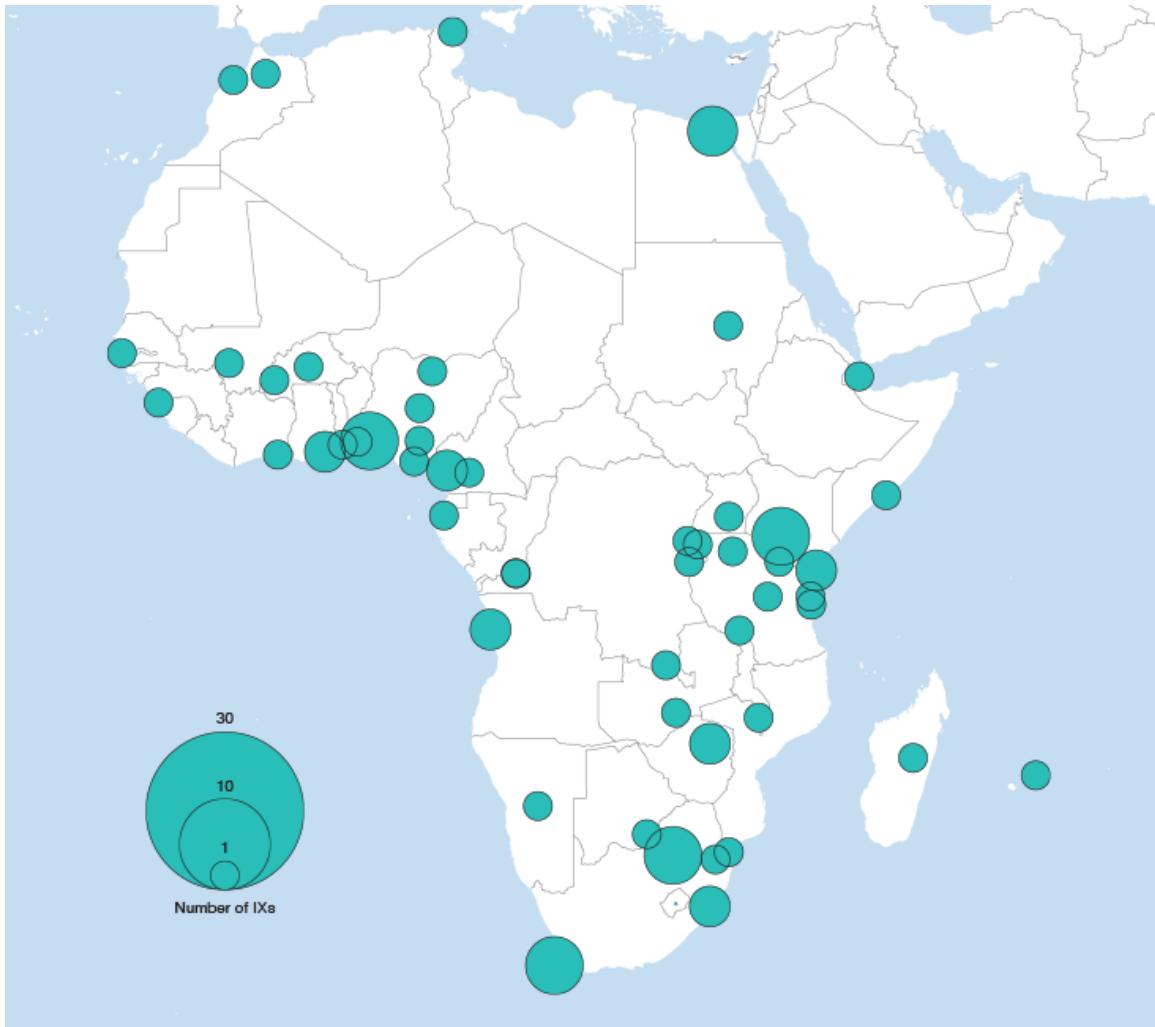
# Intra-African Routes, 2016



# Intra-African Routes, 2022

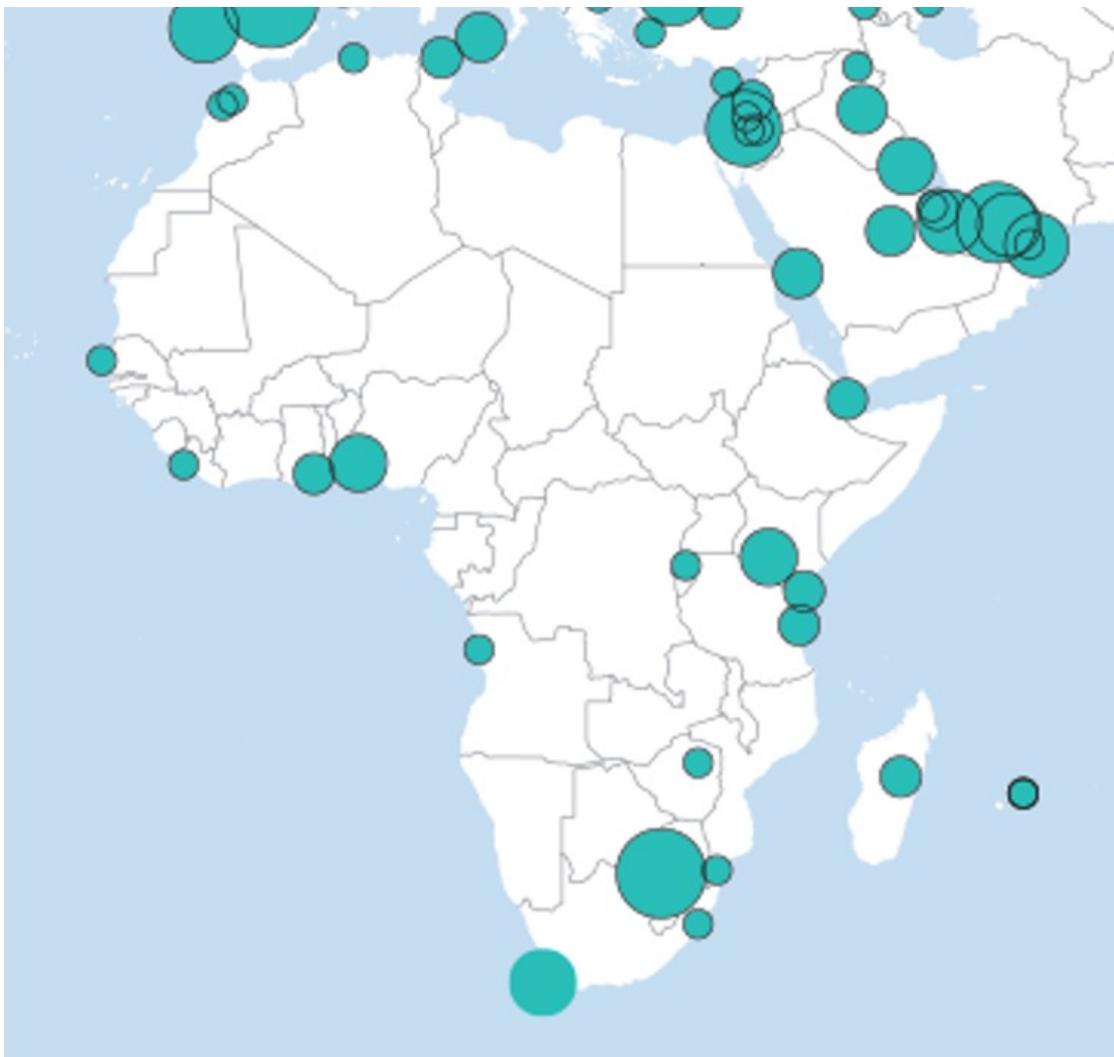


# IXP Geography



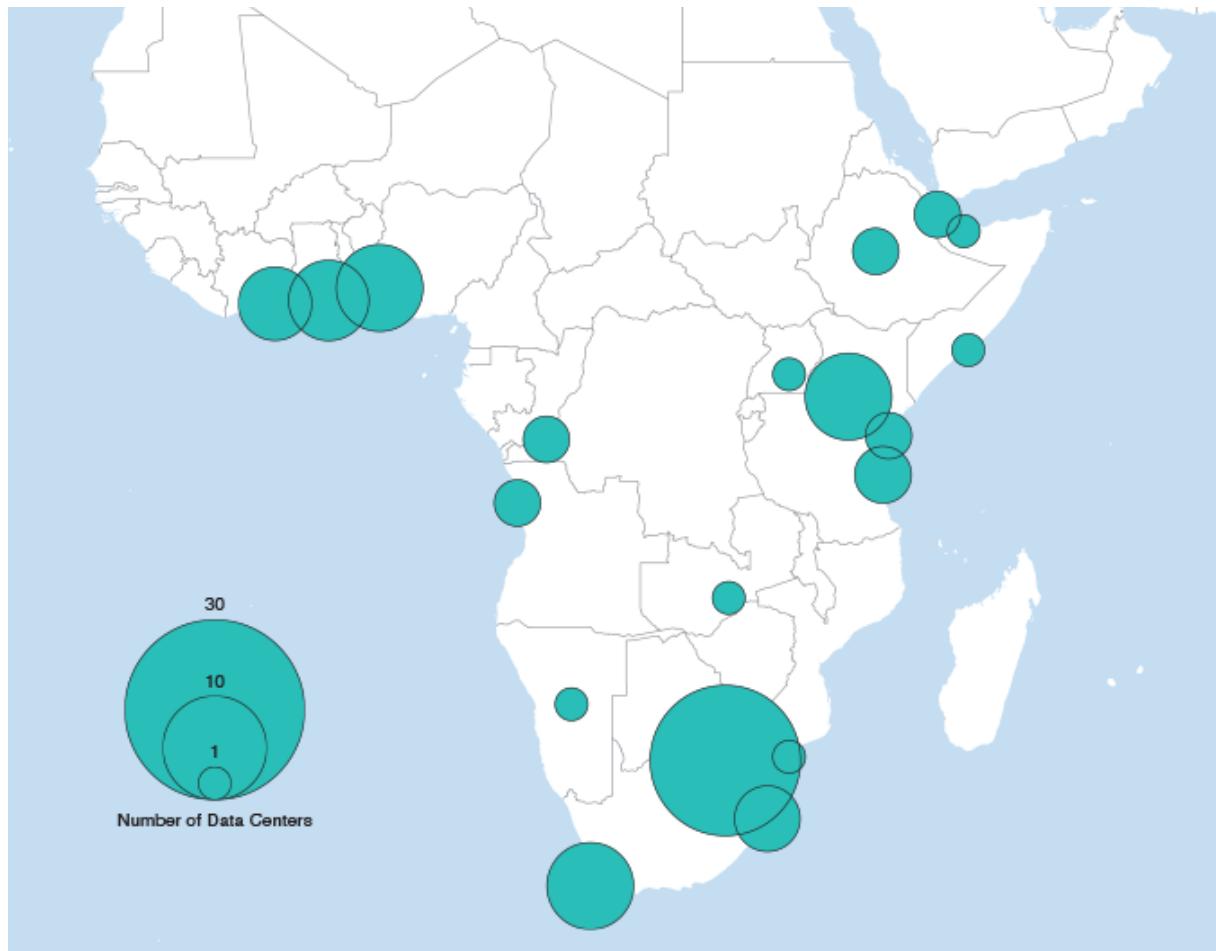
- IXPs help localize traffic and content connecting networks and content providers
- Lowering costs (less IPT) and enhances performance (lower latencies)
- Essential element of creating hubs and their ecosystems
- Sourced from IXPDB & Peeringdb

# CDN Geography



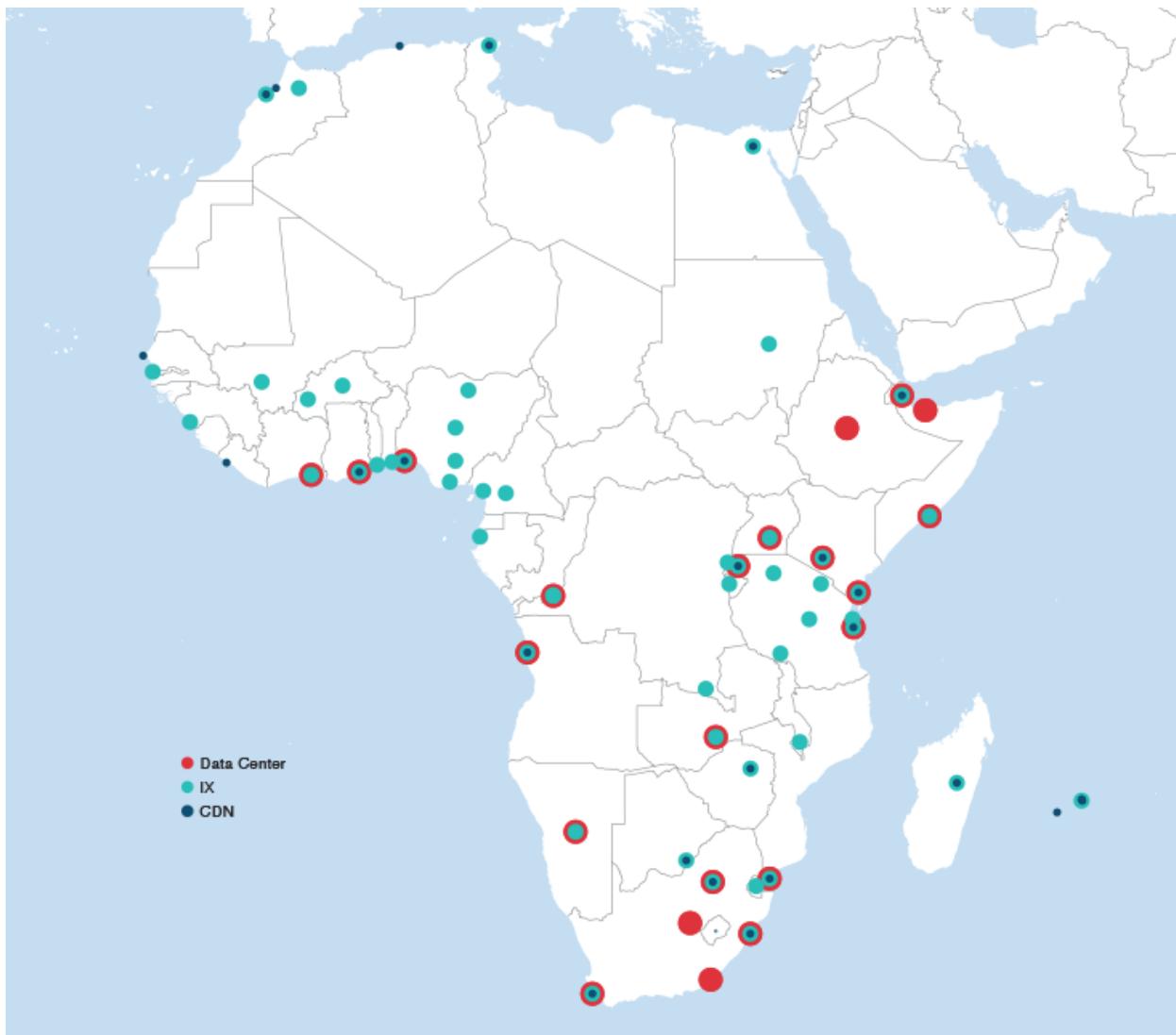
- 46 CDN nodes in Sub-Saharan Africa from 13 providers
- Tracks with the IXP presence
- Mainly in the primarily and secondary hubs

# Data Centers 2021-2022 + Planned



- More than 90 current and planned data centers in Sub-Saharan Africa
- Data center investment goldrush... 20 planned or recently launched since 2021
- Primarily in Nigeria and Kenya and South Africa

# Data Centers, CDNs & IXPs

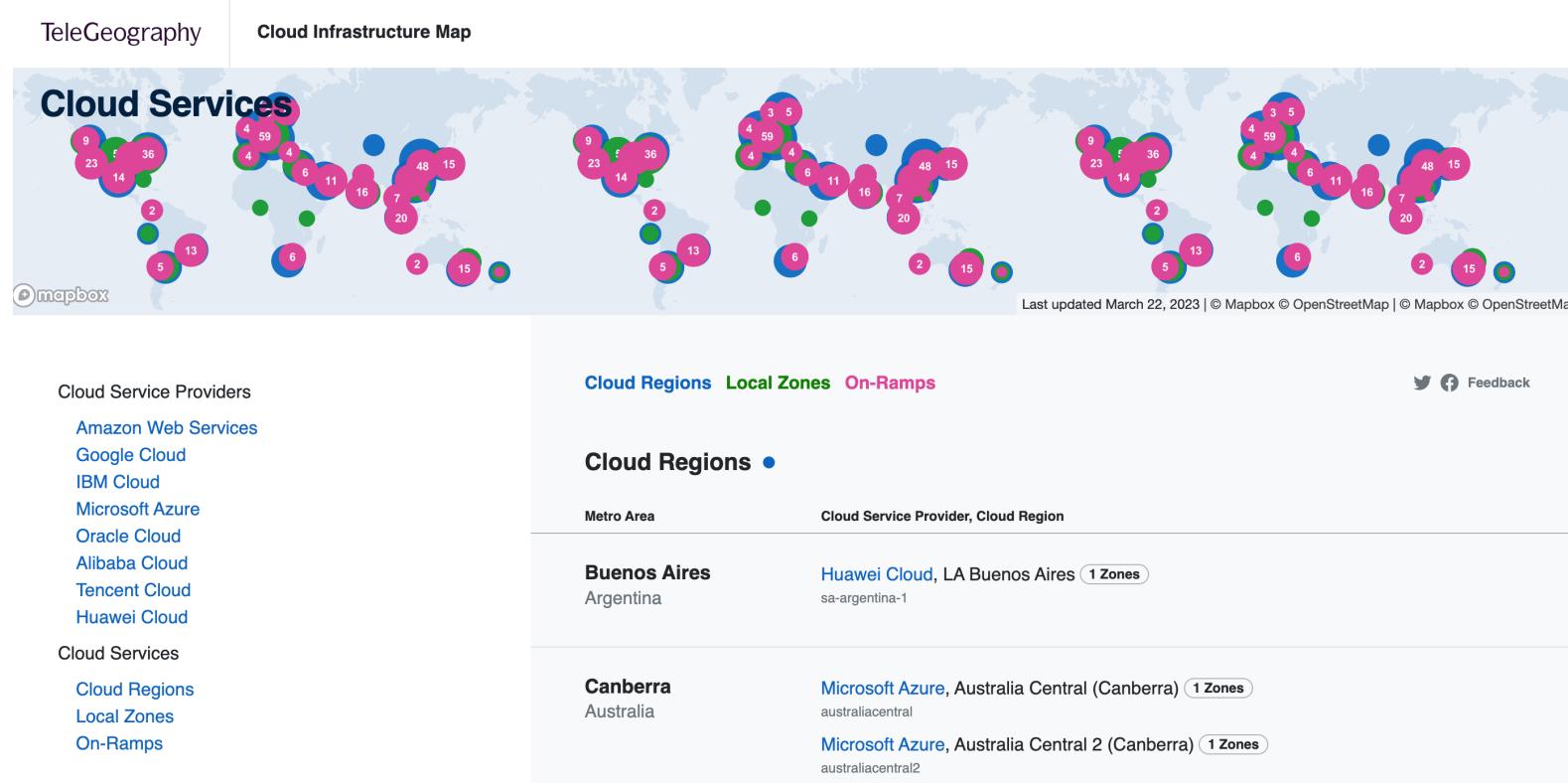


- 'Bullseye' markets (all three elements) are the most mature markets
- 2/3 elements shows developing market
- Primarily in Nigeria and Kenya and South Africa

# Looking ahead

- **Boost in Int'l Capacity**
  - Both coastal and landlocked countries
  - Increase both number and size in intra-African routes
- **Decline in Prices**
  - Price erosion on key African routes, first coast then inland
  - Initial drop, then decelerate to historic level
- **Localized Content Growth**
  - First caches then CDN PoPs and finally DC builds
  - Content providers become the anchor tenants but spark growth of new ecosystems
- **The edge is moving closer to African end-users**
  - Away from Europe to major hubs within Africa

# Have you seen the Cloud Infrastructure Map yet?



<https://www.cloudinfrastructuremap.com>

<https://www.submarinecablemap.com> (yeah, you know this one)



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# Thank You

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