

# Protect. Connect. Grow.

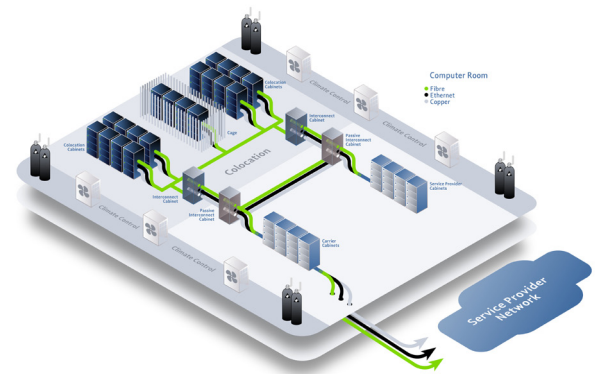
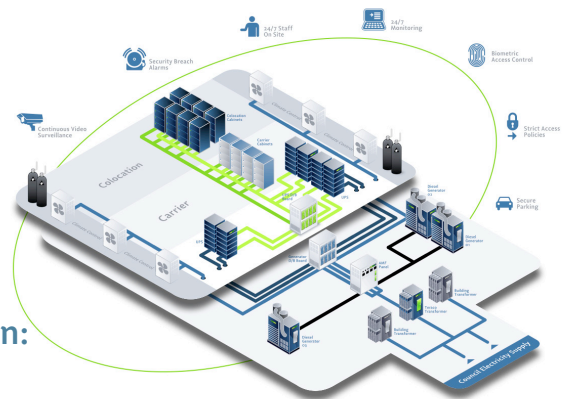
Teraco is the first provider of vendor neutral Data Centres in South Africa. Customers benefit from the cost savings and improved resilience of securely housing their information systems and networking equipment in a facility built and operated to best practice global standards by an expert organisation with absolute focus on Data Centre technology.

## What does vendor neutral mean? Teraco customers can:

- connect to any Carrier or Network Operator
- connect to any Service Provider
- outsource services to any IT services business
- connect and offer services to any customer within the data centre
- standard, open and unrestricted interconnection policies between customers

Founded in 2007 and backed by leading international investors and Treacle Private Equity, a black owned South African private equity group, Teraco is a Level 4 contributor (DTI Codes).

Teraco operates one Data Centre in Rondebosch, Cape Town (CT1) and one Data Centre in Isando, Johannesburg (JB1). We will be expanding to Pinelands, Cape Town (CT2) and Durban North (DB1).



## PROTECT

### Guaranteed Resilience & Uncompromised Security

#### Always One Spare

Teraco Data Centres are built to the highest international specifications. Data Centre facilities provide security, fire protection, cooling and cable management according to a N+1 redundancy policy, with power provided according to a 2N redundancy policy allowing Teraco to offer Service Level Agreements guaranteeing 99.999% availability.

#### Safer Environment

Uncompromised security and guaranteed environment are backed by Service Level Agreements. Advanced cooling provides the ideal climate, safeguarded with sophisticated fire detection and suppression. Teraco data centres are located in buildings in convenient, low-risk areas with tight security and stringent access controls.

#### Reliable Power

Teraco guarantees power supply. All cabinets are supplied with two independent power circuits from a resilient bank of UPSs. Maintenance can be performed at any time on any of the UPSs without service disruption. Multiple power generators ensure that an interruption of the municipal power supply, even combined with component failure, would not affect customers.

## CONNECT

### Unrestricted Choice

#### Smarter Connectivity

As the first vendor neutral Data Centre provider in South Africa, Teraco customers connect directly into networks and service providers of their choice. They can run links over multiple carriers' backbones, and manage traffic according to which network provides better value or performance. Changes from one to another take less than a day.

#### New Marketplace for Partnerships

Teraco's unrestricted traffic exchange within our data centre facility creates a new marketplace for partnerships by making it possible for customers, networks and service providers to quickly and cost-effectively interconnect and do business. We've had many success stories of clients doing business together; this is proof of the growing number of carriers, ISPs and enterprise companies generating revenue from their services within Teraco. Some of the offerings available from our customers within Teraco are: managed hosting, dedicated servers, including carrier neutral part cabinet solutions for smaller clients, connectivity, managed services such as security and disaster recovery, application management, VoIP connectivity and ENUM registry, free Internet peering and many more.

## GROW

### Scaleability & Flexibility

#### More Freedom

Flexible power and space specifications make changes and additions easy. Customers can choose colocation in the main colocation areas, or a private cage. New interconnections can be set up rapidly to new partners or service providers as the business need changes.

#### Absolute Focus

Teraco's sole business goal is the provision of high quality Data Centres. This allows customers to save on capital expenditure and operating costs, and focus on their businesses. Through continued investment in expanded and new facilities, Teraco presents a long term solution for its customers' expanding business requirement.

## Contact Details

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